

FILINVEST LAND, INC.

79 EDSA, Highway Hills
Mandaluyong City, Metro Manila
Trunk line: (632) 918-8188
Customer hotline: (632) 588-1688
Fax number: (632) 918-8189
www.filinvestland.com

14 January 2020

Philippine Stock Exchange

6th to 10th Floors, PSE Tower
5th Avenue corner 28th Street, Bonifacio Global City
Taguig City

Attention: **Ms. Janet A. Encarnacion**
Head, Disclosure Department

Philippine Dealing and Exchange Corporation

37/F, Tower 1, The Enterprise Center
6766 Ayala Ave., cor. Paseo de Roxas, Makati City

Attention: **Atty. Marie Rose M. Magallen-Lirio**
Head - Issuer Compliance and Disclosure Department (ICDD)

Ladies:

Please find attached quarterly public ownership report of Filinvest Land, Inc. as of and for the period ended 31 December 2019.

Please be guided accordingly.

Very truly yours,



SHARON P. PAGALING-REFUERZO
Corporate Secretary and
Corporate Information Officer

FILINVEST LAND INC.

Computation of Public Ownership as of December 31, 2019

	Common Shares	Number of Shares any other class/type of shares (if any)	Total
Number of Issued Shares	24,470,708,506		24,470,708,506
Less: Number of Treasury Shares (if any)	220,949,000		220,949,000
Number of Issued and Outstanding Shares	24,249,759,506		24,249,759,506

	% to total I/O Shares	Common Shares	any other class/type of shares (if any)	Total
Directors				
Mercedes T. Gotianun				
Direct	0.0000 %	1	0	1
Indirect (thru _____)	- %	0	0	0
Andrew T. Gotianun Jr.				
Direct	0.0017 %	406,586	0	406,586
Indirect (thru _____)	- %	0	0	0
Michael Edward T. Gotianun				
Direct	0.0463 %	11,235,928	0	11,235,928
Indirect (thru _____)	- %	0	0	0
*L. Josephine Gotianun-Yap				
Direct	0.0317 %	7,694,934	0	7,694,934
Indirect (thru _____)	0.1014 %	24,577,345	0	24,577,345
Jonathan T. Gotianun				
Direct	0.0000 %	61	0	61
Indirect (thru Chriszen Holdings, Inc.'s FLI shares)	0.0001 %	23,000	0	23,000
Indirect (thru Berit Holdings Corp.'s FLI shares)	0.0002 %	40,688	0	40,688
Indirect (thru Akidagain Holdings, Inc.'s FLI shares)	0.0002 %	56,688	0	56,688
Efren C. Gutierrez				
Direct	0.0001 %	13,083	0	13,083
Indirect (thru _____)	- %	0	0	0
Francis Nathaniel C. Gotianun				
Direct	0.0001 %	32,518	0	32,518
Indirect (thru _____)	- %	0	0	0
Val Antonio B. Suarez				
Direct	0.0000 %	1	0	1
Indirect (thru _____)	- %	0	0	0
Ernesto S. De Castro				
Direct	0.0000 %	1	0	1
Indirect (thru _____)	- %	0	0	0
Gemilo J. San Pedro				
Direct	0.0000 %	1	0	1
Indirect (thru _____)	- %	0	0	0
Sub-total	0.1818 %	44,080,835	0	44,080,835

Officers

Jonathan T. Gotianun - Chairman				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Andrew T. Gotianun Jr. - Vice Chairperson				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
L. Josephine Gotianun-Yap - President & Chief Executive Officer				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Nelson M. Bona - Compliance Officer				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Ana Venus A. Mejia - Treasurer, Deputy CFO and Chief Risk Officer				
Direct	- %	0	0	0
Indirect (thru _____)	0.0008 %	200,000	0	200,000
Sharon P. Pagaling-Refuerzo - Corporate Secretary / Corporate Information Officer				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Francis V. Ceballos - Senior Vice President Business Group Head				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0

Vince Lawrence Abejo - Senior Vice President Cluster Head (MRB)				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Joselito Fontejon Santos - Senior Vice President				
Head of high rise buildings (HRB), niche market, mixed use and retail business				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Winnifred H. Lim - Senior Vice President, Planning and Engineering				
Direct	- %	0	0	0
Indirect (thru _____)	0.0042 %	1,026,563	0	1,026,563
Tristaneil D. Las Marias - Senior Vice President, Business Group Head				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Luis L. Fernandez - First Vice President and Head, General Services				
Direct	0.0168 %	4,064,940	0	4,064,940
Indirect (thru _____)	- %		0	0
Antonio E. Cenon - First Vice President and Head, Permits and Licenses				
Direct	0.0003 %	81,297	0	81,297
Indirect (thru _____)	- %	0	0	0
Reynaldo Juanito S. Nieva II - First Vice President Operations Head				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Sub-total	0.0222 %	5,372,800		5,372,800
Principal/Substantial Stockholders				
Filinvest Devt Corp				
Direct	59.4230 %	14,409,926,731	-	14,409,926,731
Indirect (thru)	5.4002 %	1,309,530,292	-	1,309,530,292
ALG Holdings Corporation				
Direct	- %		-	0
Indirect (thru _____)	1.5503 %	375,946,958	-	375,946,958
Team Gladiola, Inc.				
Direct	0.0158 %	3,828,000	-	3,828,000
Indirect (thru _____)	0.0392 %	9,500,015	-	9,500,015
Sub-total	66.4284 %	16,108,731,996		16,108,731,996
Affiliates				
Direct	0.00 %		-	0
Indirect (thru _____)	0.00 %		-	0
Sub-total	0.00 %			
TOTAL	66.63 %	16,158,185,631	0	16,158,185,631
Total Number of Shares Owned by the Public		8,091,573,875		8,091,573,875

PUBLIC OWNERSHIP PERCENTAGE
Total Number of Shares Owned by the Public

<u>8,091,573.875</u> shares	33.37%
24,249,759,506 shares	

Number of Issued and Outstanding Shares	=	24,249,759,506
Number of Treasury Shares	=	220,949,000
Number of Listed Shares	=	24,470,708,506
Number of Foreign-Owned Shares	=	4,595,521,112
Foreign Ownership Level (%)	=	14.25%
Foreign Ownership Limit (%)	=	40%

Note: Please observe the same cut-off date.

* Includes shares of stock in Filinvest Land, Inc. under the name Joseph &/or Josephine Yap