

FILINVEST LAND, INC.

79 EDSA, Highway Hills
Mandaluyong City, Metro Manila
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Customer hotline: (632) 588-1688
Fax number: (632) 918-8189
www.filinvestland.com

14 October 2019

Philippine Stock Exchange

6th to 10th Floors, PSE Tower
5th Avenue corner 28th Street, Bonifacio Global City
Taguig City

Attention: **Ms. Janet A. Encarnacion**
Head, Disclosure Department

Philippine Dealing and Exchange Corporation

37/F, Tower 1, The Enterprise Center
6766 Ayala Ave., cor. Paseo de Roxas, Makati City

Attention: **Atty. Marie Rose M. Magallen-Lirio**
Head - Issuer Compliance and Disclosure Department (ICDD)

Ladies:

Please find attached quarterly public ownership report of Filinvest Land, Inc. as of and for the period ended 30 September 2019.

Please be guided accordingly.

Very truly yours,



SHARON P. PAGALING-REFUERZO
Corporate Secretary and
Corporate Information Officer

FILINVEST LAND INC.

Computation of Public Ownership as of September 30, 2019

| | Common Shares | Number of Shares any other class/type of shares (if any) | Total |
|--|-----------------------|---|-----------------------|
| Number of Issued Shares | 24,470,708,506 | | 24,470,708,506 |
| Less: Number of Treasury Shares (if any) | 220,949,000 | | 220,949,000 |
| Number of Issued and Outstanding Shares | 24,249,759,506 | | 24,249,759,506 |

| | % to total I/O Shares | Common Shares | any other class/type of shares (if any) | Total |
|---|--------------------------|-------------------|---|-------------------|
| Directors | | | | |
| Mercedes T. Gotianun | | | | |
| Direct | 0.0000 % | 1 | 0 | 1 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Andrew T. Gotianun Jr. | | | | |
| Direct | 0.0017 % | 406,586 | 0 | 406,586 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Michael Edward T. Gotianun | | | | |
| Direct | 0.0463 % | 11,235,928 | 0 | 11,235,928 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| *L. Josephine Gotianun-Yap | | | | |
| Direct | 0.0317 % | 7,694,934 | 0 | 7,694,934 |
| Indirect (thru _____) | 0.1014 % | 24,577,345 | 0 | 24,577,345 |
| Jonathan T. Gotianun | | | | |
| Direct | 0.0000 % | 61 | 0 | 61 |
| Indirect (thru Chriszen Holdings, Inc.'s FLI shares) | 0.0001 % | 23,000 | 0 | 23,000 |
| Indirect (thru Berit Holdings Corp.'s FLI shares) | 0.0002 % | 40,688 | 0 | 40,688 |
| Indirect (thru Akidagain Holdings, Inc.'s FLI shares) | 0.0002 % | 56,688 | 0 | 56,688 |
| Efren C. Gutierrez | | | | |
| Direct | 0.0001 % | 13,083 | 0 | 13,083 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Francis Nathaniel C. Gotianun | | | | |
| Direct | 0.0001 % | 32,518 | 0 | 32,518 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Val Antonio B. Suarez | | | | |
| Direct | 0.0000 % | 1 | 0 | 1 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Ernesto S. De Castro | | | | |
| Direct | 0.0000 % | 1 | 0 | 1 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Gemilo J. San Pedro | | | | |
| Direct | 0.0000 % | 1 | 0 | 1 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Sub-total | 0.1818 % | 44,080,835 | 0 | 44,080,835 |

Officers

| | | | | |
|--|-----|---|---|---|
| Jonathan T. Gotianun - Chairman | | | | |
| Direct | - % | 0 | 0 | 0 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Andrew T. Gotianun Jr. - Vice Chairperson | | | | |
| Direct | - % | 0 | 0 | 0 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| L. Josephine Gotianun-Yap - President & Chief Executive Officer | | | | |
| Direct | - % | 0 | 0 | 0 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Nelson M. Bona - Chief Financial Officer / Compliance Officer | | | | |
| Direct | - % | 0 | 0 | 0 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Ana Venus A. Mejia - Treasurer, Deputy CFO and Chief Risk Officer | | | | |
| Direct | - % | 0 | 0 | 0 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Sharon P. Pagaling-Refuerzo - Corporate Secretary / Corporate Information Officer | | | | |
| Direct | - % | 0 | 0 | 0 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Francis V. Ceballos - Senior Vice President Business Group Head | | | | |
| Direct | - % | 0 | 0 | 0 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |

| | | | | |
|---|------------------|-----------------------|----------|-----------------------|
| Vince Lawrence Abejo - Senior Vice President Cluster Head (MRB) | | | | |
| Direct | - % | 0 | 0 | 0 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Winnifred H. Lim - Senior Vice President, Planning and Engineering | | | | |
| Direct | - % | 0 | 0 | 0 |
| Indirect (thru _____) | 0.0042 % | 1,026,563 | 0 | 1,026,563 |
| Tristanail D. Las Marias - Senior Vice President, Business Group Head | | | | |
| Direct | - % | 0 | 0 | 0 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Luis L. Fernandez - First Vice President and Head, General Services | | | | |
| Direct | 0.0168 % | 4,064,940 | 0 | 4,064,940 |
| Indirect (thru _____) | - % | | 0 | 0 |
| Antonio E. Cenon - First Vice President and Head, Permits and Licenses | | | | |
| Direct | 0.0003 % | 81,297 | 0 | 81,297 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Reynaldo Juanito S. Nieva II - First Vice President Operations Head | | | | |
| Direct | - % | 0 | 0 | 0 |
| Indirect (thru _____) | - % | 0 | 0 | 0 |
| Sub-total | 0.0213 % | 5,172,800 | | 5,172,800 |
| Principal/Substantial Stockholders | | | | |
| Filinvest Devt Corp | | | | |
| Direct | 59.4230 % | 14,409,926,731 | - | 14,409,926,731 |
| Indirect (thru) | 5.4002 % | 1,309,530,292 | - | 1,309,530,292 |
| ALG Holdings Corporation | | | | |
| Direct | - % | | - | 0 |
| Indirect (thru _____) | 1.5503 % | 375,946,958 | - | 375,946,958 |
| Team Gladiola, Inc. | | | | |
| Direct | 0.0158 % | 3,828,000 | - | 3,828,000 |
| Indirect (thru _____) | 0.0379 % | 9,200,015 | - | 9,200,015 |
| | 0.0537 | | | |
| Sub-total | 66.4809 % | 16,108,431,996 | | 16,108,431,996 |
| Affiliates | | | | |
| Direct | 0.00 % | | - | 0 |
| Indirect (thru _____) | 0.00 % | - | - | 0 |
| Sub-total | 0.00 % | - | - | - |
| TOTAL | 66.68 % | 16,157,685,631 | 0 | 16,157,685,631 |
| Total Number of Shares Owned by the Public | | 8,092,073,875 | | 8,092,073,875 |

PUBLIC OWNERSHIP PERCENTAGE
Total Number of Shares Owned by the Public

| | |
|-----------------------------|---------------|
| <u>8,092,073,875</u> shares | 33.37% |
| 24,249,759,506 shares | |

| | | |
|---|---|-----------------------|
| Number of Issued and Outstanding Shares | = | 24,249,759,506 |
| Number of Treasury Shares | = | 220,949,000 |
| Number of Listed Shares | = | 24,470,708,506 |
| Number of Foreign-Owned Shares | = | 4,633,515,815 |
| Foreign Ownership Level (%) | = | 14.37% |
| Foreign Ownership Limit (%) | = | 40% |

Note: Please observe the same cut-off date.

* Includes shares of stock in Filinvest Land, Inc. under the name Joseph &/or Josephine Yap