

# FILINVEST LAND, INC.

79 EDSA, Highway Hills  
Mandaluyong City, Metro Manila  
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www.filinvestland.com

14 April 2020

**THE PHILIPPINE STOCK EXCHANGE**

6th to 10th Floors, PSE Tower  
5th Avenue corner 28th Street, Bonifacio Global City  
Taguig City

Attention: **MS. JANET A. ENCARNACION**  
Head, Disclosure Department

**PHILIPPINE DEALING & EXCHANGE CORP.**

37/F, Tower 1, The Enterprise Center  
6766 Ayala Ave. cor. Paseo de Roxas, Makati City

Attention: **ATTY. MARIE ROSE M. MAGALLEN-LIRIO**  
Head - Issuer Compliance and Disclosure Department (ICDD)

**Ladies:**

Please find attached monthly public ownership report of Filinvest Land, Inc. as of and for the period ended 31 March 2020.

Thank you.

Very truly yours,



**SHARON P. PAGALING-REFUERZO**

Corporate Secretary and  
Corporate Information Officer

# FILINVEST LAND INC.

Computation of Public Ownership as of March 31, 2020

	Common Shares	Number of Shares any other class/type of shares (if any)	Total
Number of Issued Shares	24,470,708,506		24,470,708,506
Less: Number of Treasury Shares (if any)	220,949,000		220,949,000
<b>Number of Issued and Outstanding Shares</b>	<b>24,249,759,506</b>		<b>24,249,759,506</b>

	% to total I/O Shares	Common Shares	any other class/type of shares (if any)	Total
<b>Directors</b>				
Andrew T. Gotianun Jr.				
Direct	0.0017 %	406,586	0	406,586
Indirect (thru _____)	- %	0	0	0
Michael Edward T. Gotianun				
Direct	0.0463 %	11,235,928	0	11,235,928
Indirect (thru _____)	- %	0	0	0
*L. Josephine Gotianun-Yap				
Direct	0.0317 %	7,694,934	0	7,694,934
Indirect (thru _____)	0.1014 %	24,577,345	0	24,577,345
Jonathan T. Gotianun				
Direct	0.0000 %	61	0	61
Indirect (thru Chriszen Holdings, Inc.'s FLI shares)	0.0001 %	23,000	0	23,000
Indirect (thru Berit Holdings Corp.'s FLI shares)	0.0002 %	40,688	0	40,688
Indirect (thru Akidagain Holdings, Inc.'s FLI shares)	0.0002 %	56,688	0	56,688
Efren C. Gutierrez				
Direct	0.0001 %	13,083	0	13,083
Indirect (thru _____)	- %	0	0	0
Francis Nathaniel C. Gotianun				
Direct	0.0001 %	32,518	0	32,518
Indirect (thru _____)	- %	0	0	0
Val Antonio B. Suarez				
Direct	0.0000 %	1	0	1
Indirect (thru _____)	- %	0	0	0
Ernesto S. De Castro				
Direct	0.0000 %	1	0	1
Indirect (thru _____)	- %	0	0	0
Gemilo J. San Pedro				
Direct	0.0000 %	1	0	1
Indirect (thru _____)	- %	0	0	0
<b>Sub-total</b>	<b>0.1818 %</b>	<b>44,080,834</b>	<b>0</b>	<b>44,080,834</b>

## Officers

Mercedes T. Gotianun - Chairperson Emerita				
Direct	0.0000 %	1	0	1
Indirect (thru _____)	- %	0	0	0
Jonathan T. Gotianun - Chairman				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Andrew T. Gotianun Jr. - Vice Chairperson				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
L. Josephine Gotianun-Yap - President & Chief Executive Officer				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Nelson M. Bona - Compliance Officer				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Ana Venus A. Mejia - First Senior Vice President, Treasurer, Chief Finance Officer and Chief Risk Officer				
Direct	- %	0	0	0
Indirect (thru _____)	0.0008 %	200,000	0	200,000
Sharon P. Pagaling-Refuerzo - Senior Assistant Vice President, Corporate Secretary and Corporate Information Officer				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Tristanail D. Las Marias - Executive Vice President and Chief Strategic Officer				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0

Vince Lawrence Abejo - First Senior Vice President and Chief Sales and Marketing Officer				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Francis V. Ceballos - Senior Vice President Business Group Head				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Joselito Fontejon Santos - Senior Vice President Head of High Rise Buildings (HRB), Niche Market, Mixed Use and Retail Business				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Winnifred H. Lim - Senior Vice President and Chief Technical Planning Officer				
Direct	- %	0	0	0
Indirect (thru _____)	0.0042 %	1,026,563	0	1,026,563
Luis L. Fernandez - First Vice President and Head, General Services				
Direct	0.0168 %	4,064,940	0	4,064,940
Indirect (thru _____)	- %		0	0
Reynaldo Juanito S. Nieva II - First Vice President Operations Head				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
<b>Sub-total</b>	<b>0.0218 %</b>	<b>5,291,504</b>		<b>5,291,504</b>
<b>Principal/Substantial Stockholders</b>				
Filinvest Devt Corp				
Direct	-			
Indirect (thru )	64.6664 %	15,681,457,023	-	15,681,457,023
Indirect (thru )	0.2515 %	61,000,000	-	61,000,000
ALG Holdings Corporation				
Direct	-			
Indirect (thru _____)	1.5503 %	375,946,958	-	375,946,958
Team Gladiola, Inc.				
Direct	-			
Indirect (thru _____)	0.0158 %	3,828,000	-	3,828,000
Indirect (thru _____)	0.0392 %	9,500,015	-	9,500,015
<b>Sub-total</b>	<b>66.5233 %</b>	<b>16,131,731,996</b>		<b>16,131,731,996</b>
<b>Affiliates</b>				
Direct	0.00 %		-	0
Indirect (thru _____)	0.00 %	-	-	0
<b>Sub-total</b>	<b>0.00 %</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL</b>	<b>66.73 %</b>	<b>16,181,104,334</b>	<b>0</b>	<b>16,181,104,334</b>
<b>Total Number of Shares Owned by the Public</b>		<b>8,068,655,172</b>		<b>8,068,655,172</b>

**PUBLIC OWNERSHIP PERCENTAGE**  
**Total Number of Shares Owned by the Public**

8,068,655,172 shares	33.27%
24,249,759,506 shares	

Number of Issued and Outstanding Shares	=	24,249,759,506
Number of Treasury Shares	=	220,949,000
Number of Listed Shares	=	24,470,708,506
Number of Foreign-Owned Shares	=	4,305,914,907
Foreign Ownership Level (%)	=	13.35%
Foreign Ownership Limit (%)	=	40%

Note: Please observe the same cut-off date.

\* Includes shares of stock in Filinvest Land, Inc. under the name Joseph &/or Josephine Yap