# **COVER SHEET**

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	(Business Address: No. Street City/Town/Province)																															
	Venus A. Mejia  (Contact Person)  918-8188 (local 3008)  (Company Telephone Number)																															
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# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATIONS CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended	March 31, 2015	
2. SEC Identification Number 17	<b>70957</b> 3. B	BIR Tax ID <u>000-533-224</u>
4. Exact name of issuer as specified	d in its charter <u>FIL</u>	INVEST LAND, INC.
<ul><li><u>Philippines</u></li><li>5. Province, Country or other jurise</li></ul>	diction of incorporation or organiza	ation Statement Records Versagement Dissages
	Brgy. Highway Hills, Mandaluyo	ong City  Postal Cycles operants  12
<ul> <li>7. Address of issuer's principal off</li> <li>02-918-8188</li> <li>8. Issuer 's telephone number, incl</li> </ul>		Postal Code O PATENTS
Not Applicable 9. Former name, former address, and	nd former fiscal year, if changed si	nce last report
10. Securities registered pursuant t	o Section 8 and 12 of the SRC	
Title of Each Class	Number of shares of Common Stock Outstanding	Amount of  Debt Outstanding
Common Stock, P 1.00 par value	24,249,759,509	40,150,212,644
11. Are any or all of these securities  Yes  x	es listed on the Philippine Stock Ex	change?
12. Indicate by check mark whether	r the issuer:	
or Section 11 of the RSA I Corporation Code of the Pi shorter period that the regi Yes	o be filed by Section 17 of the Cod Rule 1(a)-1 thereunder, and Sect hilippines, during the preceding tw strant was required to file such rep No No	tions 26 and 141 of the relve (12) months (or for such ports);
Yes x	No No	~

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#### PART 1 – FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

Please refer to Annex A for the Consolidated Financial Statements of Filinvest Land, Inc. and Subsidiaries covering the three months ended March 31, 2015 and 2014, and period ended December 31, 2014. The Aging Schedule for the Company's receivables as of March 31, 2015 is also presented in Annex B. Also attached are Supplementary Information and Disclosures required on SRC rules 68 and 68.1 as amended for the three months ended March 31, 2015.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Corporate Information

Filinvest Land, Inc. (the "Parent Company" or "FLI") is a property developer engaged mainly in the development of residential subdivisions, construction of housing units and leasing activities. It was incorporated and domiciled in the Philippines where its shares are publicly traded. Formerly Citation Homes, Inc., the Parent Company was incorporated on November 24, 1989 and later changed to its present name on July 12, 1993. The Parent Company and its subsidiaries (collectively referred to as "the Group") offer a range of real estate products from socialized and affordable housing to middle-income and high-end housing, various types of subdivision lots, medium-rise residential buildings, farm estates, industrial parks, residential resort projects, a private membership club and condominium buildings. The Group also leases out commercial and office spaces in Alabang, Muntinlupa City and Makati City, its major locations for leasing.

The Group's parent company is Filinvest Development Corporation (FDC), a publicly-listed entity. A.L. Gotianun Inc. (ALG) is the Group's ultimate parent company.

On May 18, 2012, Countrywide Water Services, Inc. (CWSI), then a wholly-owned subsidiary of the Parent Company was incorporated and started its commercial operations on June 6, 2012. CWSI has the technical expertise and skills in the operation, management, maintenance, and rehabilitation of waterworks and sewerage system. On August 2, 2012, the Parent Company has engaged the services of CWSI in order to maintain and further improve the billing, collection and customer relation services in the waterworks and sewerage system of its residential projects. On September 29, 2014, FDC subscribed to the remaining unissued shares of CWSI for a total consideration at par of P7.5 million, giving FDC 75% ownership over CWSI. Furthermore, the Parent Company agreed to sell its investment in CWSI on October 31, 2014 for a total consideration of P2.5 million. The sale resulted to FDC having 100% equity interest in CWSI. No gain or loss was recognized from the transaction.

The Parent Company's registered business address is at 79 EDSA, Brgy. Highway Hills, Mandaluyong City.

#### 2. Summary of Significant Accounting Policies

# **Basis of Preparation**

The accompanying consolidated financial statements are prepared using the historical cost basis, except for financial assets at fair value through other comprehensive income (FVTOCI) that are measured at fair value. Amounts are in thousand pesos except as otherwise indicated.

The Group's consolidated financial statements are presented in Philippine Peso (P), which is also the functional currency, under Philippine Financial Reporting Standards (PFRS) of the Parent Company and its subsidiaries and associates.

# Statement of Compliance

The accompanying consolidated financial statements of the Group have been presented in compliance with PFRS.

#### Basis of Consolidation

The consolidated financial statements include the accounts of the Parent Company and the following subsidiaries. The nature of business and the corresponding percentages of ownership over these entities as at March 31, 2015, December 31, 2014 and 2013:

Subsidiaries	Nature of Business	2015	2014	2013
Filinvest AII Philippines, Inc. (FAPI)	Real estate developer	100%	100%	100%
Cyberzone Properties, Inc. (CPI)	Leasing	100%	100%	100%
Homepro Realty Marketing, Inc.	Marketing	100%	100%	100%
(Homepro)				
Property Maximizer Professional Corp.	Marketing	100%	100%	100%
(Promax)				
Property Specialist Resources, Inc.	Property management	100%	100%	100%
(Prosper)				
Leisurepro, Inc. (Leisurepro)	Marketing	100%	100%	100%
Filinvest Asia Corporation (FAC)	Leasing	60%	60%	60%
Filinvest Cyberparks, Inc. (FCI)	Leasing	100%	_	_
*Countrywide Water Services, Inc.	Waterworks and	_	_	100%
(CWSI)	sewerage system			

<sup>\*</sup>On September 26, 2014, FDC subscribed the remaining unissued shares of and acquired the Parent Company's interest in CWSI, resulting to FDC having 100% interest in CWSI as of December 31, 2014.

All of the Parent Company's subsidiaries were incorporated in the Philippines. The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company using consistent accounting policies.

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has: (a) power over the investee (i.e., there are existing rights that give it the current ability to direct the relevant activities of the investee); (b) exposure, or rights, to variable returns from its involvement with the investee, and, (c) the ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including: (a) the contractual arrangement with the other vote holders of the investee; (b) rights arising from other contractual arrangements; and, (c) the Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any non-controlling interests
- Derecognizes the cumulative translation differences recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities

#### Non-Controlling Interest

Non-controlling interest represents the portion of profit or loss and net assets not owned, directly or indirectly, by the Group.

Non-controlling interests are presented separately in the consolidated statement of income, consolidated statement of comprehensive income, and within equity in the consolidated statement of financial position, separately from parent shareholder's equity. Any losses applicable to the non-controlling interests are allocated against the interests of the non-controlling interests even if this results to the non-controlling interests having a deficit balance. Acquisitions of non-controlling interests that do not result in a loss of control are accounted for as equity transaction, whereby the difference between the consideration and the fair value of the share of net assets acquired is recognized as an equity transaction and attributed to the owners of the Group.

#### Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the Group's financial statements are consistent with those of the previous financial years except for the adoption of the following amended standard which became effective beginning January 1, 2014.

The nature and the impact of each new standard and amendment are described below:

- Investment Entities (Amendments to PFRS 10, Consolidated Financial Statements, PFRS 12, Disclosure of Interests in Other Entities, and PAS 27, Separate Financial Statements), amendments provide an exception to the consolidation requirement for entities that meet the definition of an investment entity under PFRS 10. The exception to consolidation requires investment entities to account for subsidiaries at fair value through profit or loss. The amendments must be applied retrospectively, subject to certain transition relief. These amendments have no impact to the Group since it has no investment which will qualify as an investment entity under PFRS 10.
- PAS 32, Financial Instruments: Presentation Offsetting Financial Assets and Financial Liabilities (Amendments), clarifies the meaning of 'currently has a legally enforceable right to set-off' and the criteria for non-simultaneous settlement mechanisms of clearing houses to qualify for offsetting and are applied retrospectively. These amendments have no impact on the Group, since none of the entities in the Group has any offsetting arrangements.

- PAS 39, Financial Instruments: Recognition and Measurement Novation of Derivatives and Continuation of Hedge Accounting (Amendments), provide relief from discontinuing hedge accounting when novation of a derivative designated as a hedging instrument meets certain criteria and retrospective application is required. These amendments have no impact on the Group as the Group has not entered into any hedging arrangement.
- PAS 36, *Impairment of Assets Recoverable Amount Disclosures for Non-Financial Assets* (*Amendments*), remove the unintended consequences of PFRS 13, *Fair Value Measurement*, on the disclosures required under PAS 36. In addition, these amendments require disclosure of the recoverable amounts for assets or cash-generating units (CGUs) for which impairment loss has been recognized or reversed during the period. The application of these amendments has no material impact on the disclosure in the Group's financial statements.
- Philippine Interpretation IFRIC 21, *Levies (IFRIC 21)*, clarifies that an entity recognizes a liability for a levy when the activity that triggers payment, as identified by the relevant legislation, occurs. For a levy that is triggered upon reaching a minimum threshold, the interpretation clarifies that no liability should be anticipated before the specified minimum threshold is reached. Retrospective application is required for IFRIC 21. This interpretation has no impact on the Group as it has applied the recognition principles under PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, consistent with the requirements of IFRIC 21 in prior years.

#### Annual Improvements to PFRSs (2010-2012 cycle)

In the 2010 - 2012 annual improvements cycle, seven amendments to six standards were issued, which included an amendment to PFRS 13, *Fair Value Measurement*. The amendment to PFRS 13 is effective immediately and it clarifies that short-term receivables and payables with no stated interest rates can be measured at invoice amounts when the effect of discounting is immaterial. This amendment has no impact on the Group.

#### Annual Improvements to PFRSs (2011-2013 cycle)

In the 2011 - 2013 annual improvements cycle, four amendments to four standards were issued, which included an amendment to PFRS 1, *First-time Adoption of Philippine Financial Reporting Standards—First-time Adoption of PFRS*. The amendment to PFRS 1 is effective immediately. It clarifies that an entity may choose to apply either a current standard or a new standard that is not yet mandatory, but permits early application, provided either standard is applied consistently throughout the periods presented in the entity's first PFRS financial statements. This amendment has no impact on the Group as it is not a first time PFRS adopter.

# 3. Significant Accounting Judgments and Estimates

The preparation of the accompanying consolidated financial statements in compliance with PFRS requires management to make judgments, estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Future events may occur which can cause the assumptions used in arriving at those estimates to change. The effects of any changes in estimates will be reflected in the consolidated financial statements as they become reasonably determinable. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### **Judgments**

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the financial statements.

#### Determination of the Group's functional currency

Based on the economic substance of the underlying circumstances relevant to the Group, the functional currency of each entity within the Group has been determined to be the Peso. It is the currency that mainly influences the Group's operations.

#### Classification of Financial Instruments

The Group classifies financial instruments, or its component parts, on initial recognition as a financial asset, a financial liability or an equity instrument in accordance with the substance of the contractual agreement and the definition of the instruments. The substance of a financial instrument, rather than its legal form, governs its classification in the statement of financial position. The Group determines the classification at initial recognition and re-evaluates this designation at every reporting date.

### Real Estate Revenue Recognition

Selecting an appropriate revenue recognition method for a real estate sale transaction requires certain judgments based on, among others:

- Buyer's commitment on sale which may be ascertained through the significance of the buyer's initial payments in relation to the total contract price; and,
- Stage of completion of the project development.

#### Operating Lease Commitments - The Group as Lessor

The Group has entered into various property leases on its investment property portfolio. The Group has determined that it retains all significant risks and rewards of ownership on these properties hence classified as operating leases.

# Operating Lease Commitments - The Group as Lessee

The Group has entered into various leases for its occupied offices. The Group has determined that all significant risks and rewards of ownership are retained by the respective lessors and therefore account for these leases as operating lease.

# Determining Classification of Investment in Club Project

Being a real estate developer, the Group determines how investment in club project shall be accounted for. In determining whether this shall be accounted for as inventories or as financial instruments, the Group considers its role in the development of the Club and its intent for holding the related club shares.

The Group classifies such shares as inventories when the Group acts as the developer and its intent is to sell the developed property, together with the related club shares.

#### Determining control over FAC

The Group determined that it has control over FAC as the Group has the power to direct the relevant activities of FAC despite the existence of a contractual arrangement which grants the other investor rights over certain activities of FAC. Management assessed that the rights held by the investor through contractual arrangement are only designed to protect the other investor's interest and are merely held to prohibit fundamental changes in the activities of FAC rather than bestow the power to direct the relevant activities over FAC. Accordingly, the Group accounted for its investment in FAC as an investment in subsidiary.

#### Determining significant influence over FAI

The Group determined that it has significant influence over Filinvest Alabang, Inc. (FAI). Management assessed that it has the power to participate in the financial and operating policy decisions of the investee, but does not have control or joint control over those policies. Accordingly, FAI is considered an associate.

#### **Contingencies**

In the normal course of business, the Group is currently involved in various legal proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the defense in these matters and based upon analysis of potential results. The Group currently does not believe these proceedings will have material effect on the Group's financial position. It is possible, however, that future results of operations could be materially affected by changes in the assessment of probability and estimates of potential outflow or in the effectiveness of the strategies relating to these proceedings.

#### Management's Use of Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

Estimate on When the Buyer's Investment is Qualified for Revenue Recognition on Real Estate Sales

The Group's revenue recognition policy requires management to make use of estimates and assumptions that may affect the reported amounts of revenues and costs. The Group's revenue from real estate sales recognized based on the percentage of completion are measured principally on the basis of the estimated completion of a physical proportion of the contract work, and by reference to the actual costs incurred to date over the estimated total costs of the project.

Revenue and cost recognized based on percentage of completion for the three months ended March 31, 2015, 2014 and 2013 are as follows:

	2015	2014	2013
		(In Thousands)	
Real estate sales	₽2,421,356	₽1,910,447	₽1,696,713
Cost of real estate	1,392,050	1,140,563	1,028,794

#### Evaluation of Impairment of Financial Assets at Amortized Cost

The Group reviews financial assets at amortized cost, other than cash and cash equivalents, at each reporting date to assess whether an allowance for impairment should be recorded in the consolidated statements of income. If there is objective evidence that an impairment loss on financial assets at amortized cost, other than cash and cash equivalents, has been incurred, the carrying amount of the asset shall be reduced either directly or through use of an allowance account. The amount of the loss shall be recognized in the consolidated statement of income.

The Group maintains allowance for doubtful accounts based on the result of the individual and collective assessment. Under the individual assessment, impairment loss is determined as the difference between the receivables carrying balance and recoverable amount. Factors considered in individual assessment include payment history, account status and term.

The collective assessment would require the Group to classify its receivables based on the credit risk characteristics (customer type, payment history, account status and term) of the customers. Impairment loss is then determined based on historical loss experience of the receivables grouped per credit risk profile adjusted on the basis of current observable data to reflect the effects of current conditions.

The methodology and assumptions used for the individual and collective assessments are based on management's judgment and estimate. Therefore, the amount and timing of recorded expense for any period would differ, depending on the judgments and estimates made for the period. Based on the Group's experience, its financial assets at amortized cost are highly collectible or collectible on demand.

The contracts receivables are collateralized by the corresponding real estate properties sold. In few cases of buyer defaults, the Group can repossess the collateralized properties and resell them at the prevailing market prices.

Estimating Useful Lives of Investment Properties and Property and Equipment
The Group estimates the useful lives of its depreciable investment properties and property and
equipment based on the years over which these assets are expected to be available for use. The
estimated useful lives of depreciable investment properties and property and equipment are
reviewed at least annually; and, are updated if expectations differ from previous estimates due to
physical wear and tear, as well as technical or commercial obsolescence on the use of these assets.
It is possible that future results of operations could be materially affected by changes in estimates
brought about by changes in factors mentioned above.

#### Estimating NRV of real estate inventories

The Company adjusts the cost of its real estate inventories to NRV based on its assessment of the recoverability of the inventories. In determining the recoverability of the inventories, management considers whether those inventories are damaged or if their selling prices have significantly declined. Likewise, management also considers whether the estimated costs of completion or the estimated costs to be incurred to make the sale have increased. The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized.

#### Evaluation of Impairment on Nonfinancial Assets

The Group reviews its investment in an associate, property and equipment, investment properties and other assets (excluding short-term deposits) for impairment of value. This includes consideration of certain indicators of impairment such as significant change in asset usage, significant decline in asset's market value, obsolescence or physical damage of an asset, plans of discontinuing the real estate projects, and significant negative industry or economic trends. If such indicators are present, and where the carrying amount of the asset exceeds its recoverable amount, the asset is considered impaired and is written down to recoverable amount. The recoverable amount is the asset's fair value less cost to sell, except for investment in an associate, which have recoverable value determined using value-in-use. The fair value less cost to sell is the amount obtainable from the sale of an asset in an arm's-length transaction while value-in-use is the present value of estimated future cash flows expected to arise from the investment in an associate. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs.

#### Evaluation of Impairment on Goodwill

Goodwill is tested for impairment annually and when circumstances indicate that the carrying value may be impaired. The Group's impairment test for goodwill on acquisition of CPI and Festival Supermall structure is based on value-in-use calculations that uses a discounted cash flow model. For the Group's impairment test for goodwill on acquisition of FAC, the Group availed of the services of an independent appraiser to compute the value-in-use using income capitalization approach. The cash flows are derived from budget and do not include restructuring activities that the Group is not yet committed to nor significant future investments that will enhance the asset base of the cash generating unit being tested.

## Estimating Retirement Liabilities

The determination of the Group's obligation and cost for retirement is dependent on selection of certain assumptions used by the actuary in calculating such amounts.

#### Recognition of Deferred Income Tax Assets

The Group reviews the carrying amounts of deferred tax assets at each reporting date and reduces deferred income tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. However, there is no assurance that the Group will generate sufficient future taxable profit to allow all or part of its deferred income tax assets to be utilized.

## Fair Values of Financial Instruments

The preparation of consolidated financial statements in compliance with PFRS requires certain financial assets and financial liabilities to be carried at fair value, the determination of which requires the use of extensive accounting estimates and judgments. While significant components of fair value measurement were determined using verifiable objective evidence (i.e., interest rate), the amount of changes in fair value would differ due to usage of different valuation methodology. Any changes in fair value of these financial assets and financial liabilities would affect directly the Group's consolidated net income and other comprehensive income.

### 4. Segment Reporting

The Company's operating businesses are organized and managed separately in accordance with the nature of the products and services being provided, with each segment representing a strategic business unit that offers different products and serves different markets. Generally, financial information is required to be reported on the basis that is used internally for evaluating segment performance and deciding how to allocate resources to segments.

The Company derives its revenues from the following reportable segments:

#### Real Estate

This involves the acquisition of land, planning and development of large-scale, fully integrated residential communities, as well as the development and sale of residential lots, housing units, medium-rise residential buildings, farm estates, industrial parks, residential resort projects, a private membership club and condominium buildings.

#### Leasing

This involves the operations of Festival Supermall (the "Mall") and the leasing of office spaces in Makati City and Alabang, Muntinlupa City.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on profit or loss, which in certain respects, are measured similarly as net income in the consolidated financial statements.

The chief operating decision-maker has been identified as the Executive Committee. This committee reviews the Group's internal reports in order to assess performance and allocate resources. Management has determined the operating segments based on these reports. The Group does not report its results based on geographical segments because the Group operates only in the Philippines.

No operating segments have been aggregated to form the above reportable segments.

Transfer prices between segments are on an arm's length basis and have the terms equivalent to transactions entered into with third parties.

The information about the financial position and result of operations of these business segments are summarized below (amounts in thousands of pesos).

Revenue and other income except equity in net earnings of an associate:   External			March	31, 2015 (Un	audited)	
Revenue and other income except equity in net earnings of an associate:   External   3,933,095   627,420   4,560,515   (30,441)   4,530,074     Inter-segment   33,135   -   33,135   (33,135)   -     3,966,230   627,420   4,593,650   (63,576)   4,530,074     Equity in net earnings of an associate   33,732   -   33,732   -   33,732     Equity in net earnings of an associate   3,999,962   627,420   4,627,382   (63,576)   4,563,806     Revenue and other income including equity in net earnings of an associate   3,999,962   627,420   4,627,382   (63,576)   4,563,806     Net income   831,776   418,072   1,249,848   (51,65)   1,244,683     Adjusted EBITDA   1,314,080   587,656   1,901,736   (32,649)   1,869,087     Segment assets   74,022,146   32,684,364   106,706,510   1,277,487   108,003,735     Less deferred tax assets   -   9,660   9,660   -   9,660     Net segment liabilities   46,995,521   7,621,726   54,617,247   80,231   54,977,478     Less deferred tax liabilities   44,343,608   7,621,726   54,617,247   80,231   54,977,478     Less deferred tax liabilities   44,343,608   7,621,726   54,617,247   80,231   54,977,478     Net segment liabilities   44,343,608   7,621,726   54,617,247   80,231   54,977,478     Operating activities   875,676   (2,047,803)   (1,172,127)   -   (1,172,127)     Financing activities   875,676   (2,047,803)   (1,172,127)   -   (1,172,127)     Financing activities   Real Estate   Leasing   Operations   Operations						,
Revenue and other income except equity in net earnings of an associate:   External						
equity in net earnings of an associate:   External   3,933,095   627,420   4,560,515   (30,441)   4,530,074     Inter-segment   33,135   - 33,135   (33,135)   - 4	D 1.1.1	Operations	Operations	Combined	Eliminations	Consolidated
External   3,933,095   627,420   4,560,515   (30,441)   4,530,074     Inter-segment   33,135   - 33,135   (33,135)     Capity in net earnings of an associate   33,732   - 33,732   - 33,732     Revenue and other income including equity in net earnings of an associate   3,999,962   627,420   4,627,382   (63,576)   4,563,806     Net income   831,776   418,072   1,249,848   (5,165)   1,244,683     Adjusted EBITDA   1,314,080   587,656   1,901,736   (32,649)   1,869,087     Segment assets   74,022,146   32,694,442   106,716,588   1,277,487   108,033,735     Less deferred tax assets   - 9,660   9,660   - 9,660     Net segment liabilities   46,995,521   7,621,726   54,617,247   80,231   54,697,478     Less deferred tax liabilities   46,995,521   7,621,726   54,617,247   80,231   54,697,478     Less deferred tax liabilities   44,343,608   7,621,726   51,965,334   (62,751)   51,902,583     Cash flows from: Operating activities   875,676   (2,047,803)   (1,172,127)   - (1,172,127)     Financing activities   875,676   (2,047,803)   (1,172,127)   - (1,172,127)     Financing activities   3,311,964   567,610   3,879,574   91   3,879,665     Revenue and other income except equity in net earnings of an associate   11,459   - 28,427   (28,427)   - 4,459     Equity in net earnings of an associate   11,459   - 11,459   - 11,459     Revenue and other income including equity in net earnings of an associate   11,459   - 11,459   - 11,459     Revenue and other income including equity in net earnings of an associate   11,459   - 11,459   - 11,459     Revenue and other income including equity in net earnings of an associate   11,459   - 11,459   - 11,459     Revenue and other income including equity in net earnings of an associate   11,459   - 11,459   - 11,459     Revenue and other income including equity in net earnings of an associate   11,459   - 11,459   - 11,459   - 11,459     Revenue and other income including equity in net earnings of an associate   11,459   - 11,459   - 11,459   - 11,459   - 11,459   - 11,459   - 11,459   -	-					
External   3,933,095   627,420   4,560,515   (30,441)   4,530,074     Inter-segment   33,135   - 33,135   (33,135)   - 33,066,230   627,420   4,593,650   (63,576)   4,530,074     Equity in net earnings of an associate   33,732   - 33,732   - 33,732     Revenue and other income including equity in net earnings of an associate   3,999,962   627,420   4,627,382   (63,576)   4,563,806     Net income   831,776   418,072   1,249,848   (5,165)   1,244,683     Adjusted EBITDA   1,314,080   587,656   1,901,736   (32,649)   1,869,087     Segment assets   74,022,146   32,684,364   106,706,510   1,277,487   108,003,735     Less deferred tax assets   74,022,146   32,684,364   106,706,510   1,277,487   108,003,735     Less deferred tax liabilities   46,995,521   7,621,726   54,617,247   80,231   54,697,478     Less deferred tax liabilities   44,343,608   7,621,726   54,617,247   80,231   54,697,478     Less deferred tax liabilities   44,343,608   7,621,726   51,965,334   (62,751)   51,902,583     Net segment liabilities   43,43,608   7,621,726   51,965,334   (62,751)   51,902,583     Net segment detivities   875,676   (2,047,803)   (1,172,127)   - (1,172,127)     Financing activities   875,676   (2,047,803)   (3,752)   (3,750,168)     Revenue and other income except equity in net earnings of an associate   3,311,964   567,610   3,975,74   91   3,879,665     Equity in net earnings of an associate   11,459   -   11,459     Revenue and other income including equity in net earnings of an associate   11,459   -   11,459     Revenue and other income including equity in net earnings of an associate   11,459   -   11,459     Revenue and other income including equity in net earnings of an associate   11,459   -   11,459     Revenue and other income including equity in net earnings of an associate						
Inter-segment						
Sequent liabilities			627,420			4,530,074
Equity in net earnings of an associate   33,732   - 33,732   - 33,732   - 33,732	Inter-segment		_			_
Revenue and other income including equity in net earnings of an associate   33,999,962   627,420   4,627,382   (63,576)   4,563,806     Net income   831,776   418,072   1,249,848   (5,165)   1,244,683     Adjusted EBITDA   1,314,080   587,656   1,901,736   (32,649)   1,869,087     Segment assets   74,022,146   32,684,364   106,706,510   1,277,487   108,003,735     Less deferred tax assets   - 9,660   9,660   - 9,660     Net segment lassets   74,022,146   32,694,442   106,716,588   1,277,487   107,994,075     Segment liabilities   46,995,521   7,621,726   54,617,247   80,231   54,6974,788     Net segment liabilities   44,343,608   7,621,726   54,617,247   80,231   54,6974,788     Net segment liabilities   44,343,608   7,621,726   54,617,247   80,231   54,9974,895     Net segment liabilities   44,343,608   7,621,726   51,965,334   (62,751)   51,902,583     Cash flows from: Operating activities   875,676   (2,047,803)   (1,172,127)   -   (1,172,127)     Financing activities   875,676   (2,047,803)   (1,172,127)   -   (1,172,127)     Financing activities   (779,457)   (97,293)   (876,750)   126,582   (750,168)     Revenue and other income except equity in net earnings of an associate:   Revenue and other income except equity in net earnings of an associate   11,459   -   28,427   (28,427)   -     Extrenal   3,311,964   567,610   3,908,001   (28,336)   3,879,665     Equity in net earnings of an associate   11,459   -   11,459     Revenue and other income including equity in net earnings of an associate   3,351,850   567,610   3,919,460   (28,336)   3,891,124     Net income   722,988   360,764   1,083,752   (611)   1,083,141		3,966,230	627,420	4,593,650	(63,576)	4,530,074
Revenue and other income including equity in net earnings of an associate   3,999,962   627,420   4,627,382   (63,576)   4,563,806     Net income   831,776   418,072   1,249,848   (5,165)   1,244,683     Adjusted EBITDA   1,314,080   587,656   1,901,736   (32,649)   1,869,087     Segment assets   74,022,146   32,684,364   106,716,510   1,277,487   108,003,735     Less deferred tax assets   -   9,660   9,660   -   9,660     Net segment assets   74,022,146   32,694,442   106,716,588   1,277,487   107,994,075     Segment liabilities   46,995,521   7,621,726   54,617,247   80,231   54,697,478     Less deferred tax liabilities   2,651,913   -   2,651,913   142,982   2,794,895     Net segment liabilities   44,343,608   7,621,726   51,965,334   (62,751   51,902,583     Cash flows from: Operating activities   875,676   (2,047,803   (1,172,127)   -   (1,172,127)     Financing activities   875,676   (2,047,803   (1,172,127)   -   (1,172,127)     Financing activities   779,457   (97,293   (876,750   126,582   (750,168)     Revenue and other income except equity in net earnings of an associate   28,427   -   28,427   (28,427   -   28,427   -						
Including equity in net earnings of an associate   3,999,962   627,420   4,627,382   (63,576)   4,563,806     Net income   831,776   418,072   1,249,848   (5,165)   1,244,683     Adjusted EBITDA   1,314,080   587,656   1,901,736   (32,649)   1,869,087     Segment assets   74,022,146   32,684,364   106,706,510   1,277,487   107,994,075     Segment assets   74,022,146   32,694,442   106,716,588   1,277,487   107,994,075     Segment liabilities   46,995,521   7,621,726   54,617,247   80,231   54,697,478     Less deferred tax liabilities   2,651,913   - 2,651,913   142,982   2,794,895     Net segment liabilities   44,343,608   7,621,726   51,965,334   (62,751)   51,902,583     Cash flows from:  Operating activities   (859,742)   724,868   (134,874)   110,015   (24,859)     Investing activities   (859,742)   724,868   (134,874)   110,015   (24,859)     Investing activities   (779,457)   (97,293)   (876,750)   126,582   (750,168)      March 31, 2014   (Unaudited)     Real Estate   Leasing   Operations   Combined   Eliminations   Consolidated     Revenue and other income except equity in net earnings of an associate   3,311,964   567,610   3,879,574   91   3,879,665     Equity in net earnings of an associate   11,459   - 28,427   (28,427)	associate	33,732	_	33,732	_	33,732
Net income	Revenue and other income					
Net income	including equity in net earnings					
Adjusted EBITDA	of an associate	3,999,962	627,420	4,627,382	(63,576)	4,563,806
Segment assets   74,022,146   32,684,364   106,706,510   1,277,487   108,003,735     Less deferred tax assets   - 9,660   9,660   - 9,660     Net segment assets   74,022,146   32,694,442   106,716,588   1,277,487   107,994,075     Segment liabilities   46,995,521   7,621,726   54,617,247   80,231   54,697,478     Less deferred tax liabilities   2,651,913   - 2,651,913   142,982   2,794,895     Net segment liabilities   44,343,608   7,621,726   51,965,334   (62,751)   51,902,583     Cash flows from:   Operating activities   875,676   (2,047,803)   (1,172,127)   - (1,172,127)     Financing activities   875,676   (2,047,803)   (1,172,127)   - (1,172,127)     Financing activities   779,457   (97,293)   (876,750)   126,582   (750,168)     March 31, 2014 (Unaudited)     Real Estate   Leasing   Operations   Operations   Combined   Eliminations     Combined   Eliminations   Consolidated     Revenue and other income except equity in net earnings of an associate:     External   3,311,964   567,610   3,879,574   91   3,879,665     Inter-segment   28,427   - 28,427   (28,427)   - (28,427)	Net income	831,776	418,072	1,249,848	(5,165)	1,244,683
Less deferred tax assets	Adjusted EBITDA	1,314,080	587,656	1,901,736	(32,649)	1,869,087
Less deferred tax assets	Segment assets	74,022,146	32,684,364	106,706,510	1,277,487	108,003,735
Segment liabilities	ě .	_			_	9,660
Less deferred tax liabilities   2,651,913   - 2,651,913   142,982   2,794,895     Net segment liabilities   44,343,608   7,621,726   51,965,334   (62,751)   51,902,583     Cash flows from:	Net segment assets	74,022,146	32,694,442	106,716,588	1,277,487	107,994,075
Net segment liabilities	Segment liabilities	46,995,521	7,621,726	54,617,247	80,231	54,697,478
Net segment liabilities	Less deferred tax liabilities	2,651,913	_	2,651,913	142,982	2,794,895
New tring activities   September   Septe	Net segment liabilities	44,343,608	7,621,726	51,965,334	(62,751)	51,902,583
Investing activities   875,676   (2,047,803)   (1,172,127)   - (1,172,127)	Cash flows from:					
Investing activities   875,676   (2,047,803)   (1,172,127)   - (1,172,127)	Operating activities	(859,742)	724.868	(134.874)	110.015	(24.859)
March 31, 2014 (Unaudited)   Adjustments			*			
March 31, 2014 (Unaudited)   Adjustments	_	*			126.582	
Real Estate   Leasing   Operations   Combined   Eliminations   Consolidated	8	(117,121)	( )	(===,===)		(,,
Real Estate Operations         Leasing Operations         Combined Eliminations         Consolidated Consolidated           Revenue and other income except equity in net earnings of an associate:         3,311,964         567,610         3,879,574         91         3,879,665           Inter-segment         28,427         -         28,427         (28,427)         -           Equity in net earnings of an associate         11,459         -         11,459         -         11,459         -         11,459           Revenue and other income including equity in net earnings of an associate         3,351,850         567,610         3,919,460         (28,336)         3,891,124           Net income         722,988         360,764         1,083,752         (611)         1,083,141			March	31, 2014 (Ur	naudited)	
Operations   Operations   Combined   Eliminations   Consolidated					Adjustments	
Revenue and other income except equity in net earnings of an associate:  External 3,311,964 567,610 3,879,574 91 3,879,665  Inter-segment 28,427 - 28,427 (28,427) - 3,340,391 567,610 3,908,001 (28,336) 3,879,665  Equity in net earnings of an associate 11,459 - 11,459 - 11,459  Revenue and other income including equity in net earnings of an associate 3,351,850 567,610 3,919,460 (28,336) 3,891,124  Net income 722,988 360,764 1,083,752 (611) 1,083,141		Real Estate	Leasing		and	
equity in net earnings of an associate:    External   3,311,964   567,610   3,879,574   91   3,879,665     Inter-segment   28,427   - 28,427   (28,427)   -     3,340,391   567,610   3,908,001   (28,336)   3,879,665     Equity in net earnings of an associate   11,459   -   11,459   -   11,459     Revenue and other income including equity in net earnings of an associate   3,351,850   567,610   3,919,460   (28,336)   3,891,124     Net income   722,988   360,764   1,083,752   (611)   1,083,141		Operations	Operations	Combined	Eliminations	Consolidated
associate:         External       3,311,964       567,610       3,879,574       91       3,879,665         Inter-segment       28,427       -       28,427       (28,427)       -         Equity in net earnings of an associate       11,459       -       11,459       -       11,459         Revenue and other income including equity in net earnings of an associate       3,351,850       567,610       3,919,460       (28,336)       3,891,124         Net income       722,988       360,764       1,083,752       (611)       1,083,141	Revenue and other income except					
External         3,311,964         567,610         3,879,574         91         3,879,665           Inter-segment         28,427         -         28,427         (28,427)         -           3,340,391         567,610         3,908,001         (28,336)         3,879,665           Equity in net earnings of an associate         11,459         -         11,459         -         11,459           Revenue and other income including equity in net earnings of an associate         3,351,850         567,610         3,919,460         (28,336)         3,891,124           Net income         722,988         360,764         1,083,752         (611)         1,083,141	equity in net earnings of an					
Inter-segment         28,427         –         28,427         (28,427)         –           3,340,391         567,610         3,908,001         (28,336)         3,879,665           Equity in net earnings of an associate         11,459         –         11,459         –         11,459           Revenue and other income including equity in net earnings of an associate         3,351,850         567,610         3,919,460         (28,336)         3,891,124           Net income         722,988         360,764         1,083,752         (611)         1,083,141	associate:					
3,340,391 567,610 3,908,001 (28,336) 3,879,665  Equity in net earnings of an associate 11,459 - 11,459 - 11,459  Revenue and other income including equity in net earnings of an associate 3,351,850 567,610 3,919,460 (28,336) 3,891,124  Net income 722,988 360,764 1,083,752 (611) 1,083,141	External	3,311,964	567,610	3,879,574	91	3,879,665
3,340,391 567,610 3,908,001 (28,336) 3,879,665  Equity in net earnings of an associate 11,459 - 11,459 - 11,459  Revenue and other income including equity in net earnings of an associate 3,351,850 567,610 3,919,460 (28,336) 3,891,124  Net income 722,988 360,764 1,083,752 (611) 1,083,141	Inter-segment	28,427	_	28,427	(28,427)	_
associate       11,459       -       11,459       -       11,459         Revenue and other income including equity in net earnings of an associate       3,351,850       567,610       3,919,460       (28,336)       3,891,124         Net income       722,988       360,764       1,083,752       (611)       1,083,141	-	3,340,391	567,610	3,908,001	(28,336)	3,879,665
associate       11,459       -       11,459       -       11,459         Revenue and other income including equity in net earnings of an associate       3,351,850       567,610       3,919,460       (28,336)       3,891,124         Net income       722,988       360,764       1,083,752       (611)       1,083,141	Equity in net earnings of an					
including equity in net earnings of an associate 3,351,850 567,610 3,919,460 (28,336) 3,891,124  Net income 722,988 360,764 1,083,752 (611) 1,083,141		11,459	_	11,459	_	11,459
including equity in net earnings of an associate 3,351,850 567,610 3,919,460 (28,336) 3,891,124  Net income 722,988 360,764 1,083,752 (611) 1,083,141	Revenue and other income					
of an associate       3,351,850       567,610       3,919,460       (28,336)       3,891,124         Net income       722,988       360,764       1,083,752       (611)       1,083,141						
Net income 722,988 360,764 1,083,752 (611) 1,083,141		3,351,850	567,610	3,919,460	(28,336)	3,891,124
	Net income	722,988	360,764	1,083,752	(611)	1,083,141
	Adjusted EBITDA	1,062,164	509,009	1,571,173	(7,183)	1,563,990

		March 31, 2014 (Unaudited)						
				Adjustments				
	Real Estate	Leasing		and				
	Operations	Operations	Combined	Eliminations	Consolidated			
Cash flows from:								
Operating activities	463,611	534,694	998,305	(273,186)	725,119			
Investing activities	327,323	(2,047,803)	(1,720,480)	_	(1,720,480)			
Financing activities	(1,116,781)	487,705	(629,075)	(30,362)	(659,437)			

		December 31, 2014 (Audited)							
				Adjustments					
	Real Estate	Leasing		and					
	Operations	Operations	Combined	Eliminations	Consolidated				
Segment assets	73,776,744	31,491,689	105,268,433	1,139,147	106,407,580				
Less deferred tax assets	478	23,786	24,264	_	24,264				
Net segment assets	73,776,266	31,467,903	105,244,169	1,139,147	106,383,316				
Segment liabilities	46,304,859	7,854,514	54,159,373	166,633	54,326,006				
Less deferred tax liabilities	2,386,976	27,047	2,414,023	143,945	2,557,968				
Net segment liabilities	43,917,883	7,827,467	51,745,350	22,688	51,768,038				

Investing activities consist of acquisitions of raw land and additions to property and equipment, investment properties and other investments.

The following table shows a reconciliation of the adjusted earnings before interest and other finance charges, income taxes, depreciation and amortization (EBITDA) to income before income tax in the consolidated statements of income:

	March 31,	March 31,
	2015	2014
	(Unaudited)	(Unaudited)
	(In Thous	sands)
Adjusted EBITDA	<b>P1,869,087</b>	₽1,563,990
Depreciation and amortization	(102,673)	(93,617)
Operating profit	1,766,414	1,470,373
Interest and other finance charges	(232,953)	(187,910)
Equity in net earnings of an associate	33,732	11,459
Income before income tax	P1,567,193	₽1,293,922

# 5. Investment in FAC

As of March 31, 2015 and December 31, 2014, noncontrolling interest amounted to \$\mathbb{P}\$134.69 million and \$\mathbb{P}\$134.73 million, respectively, representing 40% equity interest in FAC.

The summarized financial information of FAC is provided below. This information is based on amounts before intercompany elimination.

	March 31,	December 31,
	2015	2014
	(Unaudited)	(Audited)
	(In Thou	isands)
Assets:		
Cash and cash equivalents	<b>P</b> 193,988	₽171,421
Other current assets	130,709	138,391
Other noncurrent assets excluding goodwill	1,345,943	1,387,355
Goodwill	494,744	494,744
	March 31,	December 31,
	2015	2014
	(Unaudited)	(Audited)
	(In Thou	isands)
Liabilities:		
Current liabilities	(335,971)	(388,361)
Noncurrent liabilities	(997,934)	(971,978)
Total Equity	P831,479	₽831,572
Attributable to:		
Equity holders of the Parent	P696,785	₽696,841
Noncontrolling interest	134,694	134,731

Summarized statements of comprehensive income for the period ended March 31:

	2015	2014
	(In Tho	ousands)
Revenue	<b>P</b> 101,193	₽78,780
Costs	(13,628)	(7,244)
Interest and other finance charges	(27,125)	(24,281)
Income before income tax	65,005	53,771
Provision for income tax	(14,740)	(11,916)
Net income/Total comprehensive income	P50,265	₽41,855
Attributable to noncontrolling interest	P19,963	₽16,639
Dividends paid to noncontrolling interest	20,000	_

Summarized statements of cash flows information for the period ended March 31:

	2015	2014
	(In Tho	usands)
Operating	P106,295	₽78,254
Investing	(258)	(2,528)
Financing	(83,471)	(24,515)
	<b>P</b> 22,567	₽51,211

#### 6. Accounts Payable and Accrued Expenses

This account consists of:

	March 31,	December 31,
	2015	2014
	(In	Thousands)
Accounts payable	<b>P4,860,103</b>	₽5,140,046
Advances and deposits from customers	1,643,590	1,410,239
Deposits for registration and insurance	1,669,613	1,549,182
Retention fees payable	1,357,526	1,304,620
Deposits from tenants	628,192	660,058
Accrued expenses	341,399	322,975
Accrued interest on bonds and loans	239,600	254,278
Liabilities on receivables sold to		
banks	8,504	8,504
Other payables	474,264	195,096
	₽11,222,791	₽10,844,998

<sup>&</sup>quot;Accounts payable" includes the outstanding balance of the costs of raw land acquired by the Group and is payable on scheduled due dates or upon completion of certain requirements. This account also includes amount payable to contractors and suppliers for the construction and development costs incurred by the Group.

# 7. Long Term Debt

The comparative details of this account are as follows (amounts in thousands of pesos):

	2015	2014
	March 31	December 31
Term Loans from a financial institution	225,000	225,000
Developmental loans from local banks	16,126,800	16,294,797
Bonds Payable	23,798,413	23,786,796
Total long-term debts	40,150,213	40,306,593

<sup>&</sup>quot;Advances and deposits from customers" include collections from accounts which do not qualify yet for revenue recognition as real estate sales and any excess of collections over the recognized receivables on sale of real estate inventories.

<sup>&</sup>quot;Deposits for registration and insurance" include payments made by buyers for registration and insurance of real estate properties.

<sup>&</sup>quot;Deposits from tenants" are advance payments made for rentals, utilities and other fees. These are applied against rental obligations of tenants once due.

<sup>&</sup>quot;Retention fees payable" pertains to the amount withheld from the progress billings of the contractors and is released generally one year from the completion of the construction agreement.

<sup>&</sup>quot;Accrued expenses" pertain to various operating expenses incurred by the Group in the course of business such as salaries and wages, professional fees and utilities expense.

<sup>&</sup>quot;Other payables" pertain mainly to withholding taxes and output VAT payables.

#### **Term Loans from a Financial Institution**

On June 17, 2005, the Company entered into a Local Currency Loan Agreement with a foreign financial institution whereby the Company was granted a credit line facility amounting to ₱2,250.00 million. In October 2005, the Company availed of ₱1.125 million or half of the total amount granted. The loan is payable in 10 semi-annual installments commencing December 2010 and ending June 2015. This loan carries a fixed interest rate of 7.72% per annum.

In July 2007, the Company availed the remaining balance of the facility amounting to ₱1,125.00 million. The loan is also payable in 10 semi-annual installments commencing December 2010 and ending June 2015. This loan has a fixed annual interest rate of 7.90%.

Both loans were guaranteed by Filinvest Development Corporation (FDC), the Company's parent company. Principal payments made amounted to nil and ₱225.00 million as of March 31, 2015 and December 31, 2014, respectively.

#### **Developmental Loans from Local Banks**

These are loans obtained from local banks with floating or fixed interest rates at different terms and repayment periods. Loan balance is presented net of unamortized deferred charges amounting to P28.45 million and P25.45 million as of March 31, 2015 and December 31, 2014, respectively.

#### **Bonds**

As part of the Company's fund raising activities, on June 27, 2011, FLI offered to the public five-year and three-month fixed-rate retail bonds with an aggregate principal amount of Three Billion Pesos (\$\mathbb{P}\$3,000,000,000.00) due on October 07, 2016 to finance its capital requirements in 2011 and 2012. The bonds were issued on July 07, 2011 with a fixed interest rate of 6.1962% per annum. The interest on the bond is payable quarterly in arrears starting on October 07, 2011. The bonds shall be repaid at 100% of their face value on October 07, 2016. FLI raised net proceeds of \$\mathbb{P}\$2,978,835,000 after deducting fees, commissions and expenses relating to the issuance of the bonds.

Unamortized debt issuance cost on bonds payable amounted to ₱15.26 million and ₱18.55 million as of March 31, 2015 and December 31, 2014, respectively. Accretion as of three months period ended March 31, 2015 and 2014 included as part of Interest and Other Finance Charges amounted to ₱2.46 million and ₱2.30 million, respectively.

On May 24, 2012, The Securities and Exchange Commission authorized FLI to issue P11 billion 7-year fixed-rate bonds in two tranches. The first tranche, amounting to P7.0 billion, was issued to the public on June 8, 2012 with a rate of 6.2731% p.a., payable quarterly in arrears and is due 2019. The Parent Company expected to raise net proceeds amounting to P6,902,774,375 while actual net proceeds was P6,915,976,960 after deducting fees, commissions and expenses relating to the issuance of the bonds.

The proceeds of the offering amounting to \$\mathbb{P}4,427.42\$ million was used for project development and about \$\mathbb{P}2,488.56\$ million was used for land acquisition as of December 31, 2012. The second tranche amounting to \$\mathbb{P}4.0\$ billion was no longer issued to the public due to expiration of registration, instead FLI applied a new registration for a separate bond offering.

Unamortized debt issuance cost on bonds payable amounted to ₱45.75 million and ₱48.73 million as of March 31, 2015 and December 31, 2014, respectively. Accretion as of three months period ended March 31, 2015 and 2014 included as part of Interest and Other Finance Charges amounted to ₱3.16 million and ₱3.32 million, respectively.

On November 8, 2013, FLI issued to the public unsecured fixed rate retail bonds with aggregate principal amount of \$\mathbb{P}\$7 billion comprised of \$P4.3\$ billion seven (7) year fixed rate bonds due in 2020 and \$\mathbb{P}\$2.7 billion ten (10) year fixed rate bonds due in 2023. The seven-year bonds carry a fixed interest rate of 4.8562% per annum while the five-year bonds have a fixed interest rate of 5.4333% per annum.

The Parent Company expects to raise net proceeds of approximately  $\cancel{=}6,932,405,621$  after deducting fees, commissions, and expenses relating to the issuance of the Bonds while the actual net proceeds amounted to  $\cancel{=}6,917,093,003.36$ . The Parent Company utilized the net proceeds of the Bonds to partially finance the projects in the fourth quarter of 2013 and in 2014, the total capital expenditure of which amounts to  $\cancel{=}7.14$  billion.

Unamortized debt issuance cost on bonds payable amounted to ₱65.83 million and ₱68.77 million as of March 31, 2015 and December 31, 2014, respectively. Accretion as of three months period ended March 31, 2015 and 2014 included as part of Interest and Other Finance Charges amounted to ₱2.94 million and ₱3.09 million, respectively.

On December 4, 2014, FLI issued to the public unsecured fixed rate bonds with an aggregate principal amount of  $\ref{P}$  7.00 billion comprising of  $\ref{P}$  5.30 billion seven (7)-year fixed rate bonds due in 2021 and  $\ref{P}$  1.70 billion ten (10)-year fixed rate bonds due in 2024. The seven-year bonds carry a fixed rate of 5.4% per annum while the ten-year bonds have a fixed interest rate of 5.64% per annum. FLI raised net proceeds of  $\ref{P}$  6,922,093,063.

Unamortized debt issuance cost on bonds payable amounted to \$\mathbb{P}73.91\$ million and \$\mathbb{P}6.95\$ million as of March 31, 2015 and December 31, 2014, respectively. Accretion as of three months period ended March 31, 2015 and 2014 included as part of Interest and Other Finance Charges amounted to \$\mathbb{P}3.07\$ million and \$\mathbb{P}0.93\$ million, respectively.

These bonds require the Group to maintain certain financial ratios which include maximum debt-to-equity ratio of 2.0x; minimum current ratio of 2.0x; and minimum debt service coverage ratio of 1.0x. As of December 31, 2014 and 2013, the Group is not in breach of any of these debt covenants.

# 8. Other Income - net

For the three months ended March 31, 2015 and 2014, this account consists of:

	2015	2014
	(In Thousands)	
Processing fees	<b>P70,917</b>	₽52,640
Forfeited reservations and collections	50,260	20,375
Income from amusement centers, parking and other		
lease-related activities	34,234	34,788
Service fees	22,266	1,545
Others	4,993	8,268
	P182,670	₽117,616

#### 9. Financial Risk Exposures

FLI's Finance and Treasury function operates as a centralized service for managing financial risks and activities as well as providing optimum investment yield and cost efficient funding for the Company. The Board of Directors reviews and approves the policies for managing each of these risks. The policies are not intended to eliminate risks but to manage it in such a way that risks are identified, monitored and minimized so that opportunities to create value for the stakeholders are achieved. The Company's risk management takes place in the context of the normal business processes such as strategic planning, business planning, technical, operational and support processes.

The main financial risk exposures for the Company are Liquidity Risk, Interest Rate Risk and Credit Risk.

## Liquidity Risk

The Company seeks to manage its liquidity profile to be able to finance capital expenditures and service debts as they fall due. To cover its financing requirements, the Company intends to use internally generated funds and available long-term and short-term credit facilities including receivables rediscounting facilities granted by several financial institutions as well as issuance of financial instruments to the public.

As part of its liquidity risk management, the Company regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund raising activities, in case any requirements arise. Fund raising activities may include bank loans and capital market issues.

Under the current financial scenario, it is cheaper for the Company to finance its projects by drawing on its bank lines, tapping the local bond market and/or by rediscounting part of its receivables, to complement the Company's internal cash generation.

#### Interest Rate Risk

The Company's exposure to market risk for changes in interest rates relates primarily to the Company's loans from various financial institutions which carry floating interest rates. The Company regularly keeps track of the movements in interest rates and the factors influencing them.

Of the total ₱16,351.80 million loans outstanding as of March 31, 2015, ₱3,989.55 million are on floating rate basis. The following table demonstrates the sensitivity to a reasonable possible change in interest rates, with all other variables held constant, or the Company's annualized profit before tax through the impact on floating rate borrowings.

	Increase (decrease)	Effect on annualized
	in basis points	income before income tax
		(In Thousands)
March 31, 2015	+200	(₽79,791)
	-200	79,791

## Credit Risk

The Company is exposed to risk that a counter-party will not meet its obligations under a financial instrument or customer contract primarily on its mortgage notes and contract receivables and other receivables. It is the Company's policy that buyers who wish to avail of the in-house financing scheme are subject to credit verification process. Receivable balances are being monitored on a regular basis and are subjected to appropriate actions to manage credit risk. In addition to this, the Company has a mortgage insurance contract with the Home Guaranty Corporation for a retail guaranty line. With respect to credit risk arising from other financial

assets of the Company, which comprise cash and cash equivalents and AFS financial assets, the Company's exposure to credit risk arises from default of the counter-party, with a maximum exposure equal to the carrying amount of these instruments. The maximum credit risk exposure of the Company to these financial assets as of March 31, 2015 is \$\frac{1}{2}\$22,652.57 million. All of these financial assets are of high-grade credit quality. Based on the Company's experience, these assets are highly collectible or collectible on demand. The Company holds as collaterals for its installment contract receivables the corresponding properties, which the third parties purchased in installments.

#### Financial Instruments

The Company's principal financial instruments are composed of Cash and Cash Equivalents, Mortgage and Installment Contract Receivables, Other Receivables and Loans from Financial institutions. The Company does not have any complex financial instruments like derivatives.

#### **Comparative Fair Values of Principal Financial Instrument (In Thousands of Pesos)**

	March 31, 2015		December 31, 2014	
	Carrying Values	Fair Values	Carrying Values	Fair Values
Cash & Cash Equivalents	2,298,533	2,298,533	4,245,687	4,245,687
Contract Receivables	19,746,162	20,114,768	16,972,347	17,289,174
Other Receivables	3,614,515	3,614,515	3,500,956	3,500,956
Long-term Debt	40,150,213	40,510,954	40,306,593	38,642,173

Due to the short-term nature of Cash & Cash Equivalents, the fair value approximates the carrying amounts.

The estimated fair value of Contracts Receivables, is based on the discounted value of future cash flows from these receivables.

Due to the short-term nature of Other Receivables, the fair value approximates the carrying amounts.

The estimated fair value of long-term debts with fixed interest and not subjected to quarterly repricing is based on the discounted value of future cash flows using the applicable risk free rates for similar type of loans adjusted for credit risk. Long-term debt subjected to quarterly re-pricing is not discounted since its carrying value approximates fair value.

# Investment in foreign securities

The Company does not have any investment in foreign securities.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Results of Operations for the three months ended March 31, 2015 compared to three months ended March 31, 2014

For the three months ended March 31, 2015, FLI's net income from its business segments registered a year-on-year growth of 14.91% or an increase of ₱161.542 million from ₱1,083.14 million in 2014 to ₱1.244.68 million in 2015.

#### Revenues

Total consolidated revenues went up by 15.32% to ₱4,144.92 million during the first three months of 2015 from ₱3,594.17 million for the same period last year. The increase resulted from the continued robust real estate sales that reached ₱3,548.56 million (up by ₱493.87 million or by 16.17 %) and rental revenue of ₱596.37 million (higher by ₱56.88 million or 10.54%). Real estate sales booked during the current period broken down by product type are as follows: Middle Income 84% (inclusive of Medium-Rise Buildings and High-Rise Buildings); Affordable 10%; High-End 3%; Farm Estate 1%; Socialized and Others 2%. Major contributors to the good sales performance during the period included the launching of new MRB's and House and Lot projects in diverse new locations, intensive marketing activities and attractive pricing. The increase in rental revenues from the mall and office spaces was brought about mainly by higher rental revenues generated by CPI from Northgate Cyberzone buildings resulting from higher take up rate of "Plaza E."

Interest income for the three months ended March 31, 2015 increased by 20.61% to ₱202.48 million from ₱167.88 million during the same period in 2014. The increase was due to higher interest generated from installment contracts receivable and bank deposits. Other income increased by 63.47% to ₱191.41 million from ₱117.14 million or by ₱74.35 million due to the increase in income from various fees charged to buyers, other lease-related activities, and processing fees. The Company's equity in net earnings of an associate increased from ₱11.46 million in 2014 to ₱33.73 million in 2015 or by 194.37% due to higher earnings recorded by Filinvest Alabang, Inc. (FAI) for the period. FLI has a 20% equity interest in FAI.

The Company also registered a foreign exchange loss of \$\mathbb{P}8.82\$ million for the three months in 2015 compared to foreign exchange gain of \$\mathbb{P}0.48\$ million in 2014 due to the recent decline of the Japanese yen against our local currency in the foreign exchange markets.

#### Cost of real estate sales

Cost of real estate sales increased from ₱1,781.70 million in 2014 to ₱2,084.46 million in 2015 mainly due to higher amount of sales booked during the current period as well as the increased share of sales of MRBs and HRBs which historically had carried relatively lower profit margins. Revenues from MRBs and HRBs significantly grew by ₱510.92 million or by 26.74% from ₱1,910.44 million during the three months ended March 31, 2014 to ₱2,421.36 million for the same period of 2015.

#### **Expenses**

General and administrative expenses increased by \$\mathbb{P}16.23\$ million during the three months of 2015 or by 5.45%, from \$\mathbb{P}297.69\$ million in 2014 to \$\mathbb{P}313.92\$ million in 2015. The increase was due to higher salary and wages, professional fees, rental, subdivision and property repairs, and other representation expenses recorded for the current period. Likewise, selling and marketing expenses also went up by \$\mathbb{P}29.00\$ million or by 14.00% due to higher incentives, commissions and service fees paid to brokers and other sellers as a consequence of higher sales.

Provision for income tax increased by 53.01% or by  $\cancel{=}111.73$  million to  $\cancel{=}322.51$  million for the three months of 2015 from  $\cancel{=}210.78$  million for the same period in 2014.

Provision for current income tax decreased to ₱76.18 million in 2015 from ₱142.02 million in 2014 or a decrease of ₱65.85 million or by 46.36% due to lower taxable income.

Provision for deferred income tax increased by ₱177.57 million or by 258.26% from ₱68.76 million in 2014 to ₱246.33 million in 2015 due to higher capitalized borrowing cost and other temporary differences.

#### Financial Condition as of March 31, 2015 compared to as of December 31, 2014

As of March 31, 2015, FLI's total consolidated assets stood at ₱108,003.74 million, higher by 1.50% or by ₱1,596.16 million than the ₱106,407.58 million total consolidated assets as of December 31, 2014. The following are the material changes in account balances:

#### 45.86% Decrease in Cash and cash equivalents

Funds were used for the development of existing and new projects and for the construction of new buildings (investment properties) and for raw land acquisitions.

#### 16.34% Increase in Contracts Receivable

Contracts receivable increased due to additional sales booked during the period. Several attractive financing schemes are being offered by the Company to its real estate buyers to further increase sales.

#### 3.24% Increase in Other Receivables

This account increased due to the additions in advances to joint venture partners and contractors.

#### 1.17% Increase in Land and land development

The increase in this account was mainly due to additional payments or new acquisition of raw land during the period.

#### 4.16% Increase in Investment property

The increase was mainly due to the additional costs of investment properties from CPI and various raw land acquired for investment purposes.

#### 5.39% Decrease in Property and equipment

The decrease in this account was mainly due to the reclassification of construction in progress of FSI mall from property and equipment to investment property.

# 60.19% Decrease in Deferred income tax assets

The decrease in deferred income tax assets is due the advances on rent applied this year.

#### 6.12% Increase in Other assets

The increase in this account was mainly due to higher input vat, creditable withholding tax and construction costs related to acquired non-current asset.

#### 3.48% Increase in Accounts payable and accrued expenses

The increase in this account is due to the increase in various deposits such as customer's deposits, registration deposits and retention fees.

#### 76.89% Decrease in Income tax payable

The decrease in income tax payable is due to lower current income tax expense offset by creditable withholding taxes.

#### 9.26% Increase in Deferred income tax liabilities

The increase in deferred tax liabilities is mainly due to additional capitalized borrowing costs slightly offset by the realized portion of the sales.

#### **Performance Indicators**

Financial Ratios	Particulars	As of and for the three months ended March 31, 2015	months ended
Earnings per Share	Net income (Not Annualized) Weighted average number of outstanding common shares	0.05	0.04
Earnings per Share	Net income (Annualized) Weighted average number of outstanding common shares	0.20	0.18
Debt to Equity Ratio	<u>Long Term Debt</u> Total Stockholder's Equity	0.75	0.77
Debt Ratio	<u>Total Liabilities</u> Total Assets	0.51	0.50
EBITDA to Interest paid	EBITDA (Not Annualized) Interest paid	3.32 times	3.41 times
Price Earnings Ratio	<u>Closing Price of Share</u> Earnings per Share (Annualized)	9 times	8.89 times

Earnings per share (EPS) posted for the three months of 2015 went up by 14.84% compared to the EPS for the same period in 2014 on account of higher net income.

The Debt-to-equity (D/E) ratio increased due to lower loan level as of the current period while Debt ratio increased due to higher level of total liabilities as of the current period.

Price earnings multiple went up due to the increase of the market share price as of end of the current period. As of March 31, 2015 and 2014, and as of December 31, 2014, market share price of FLI's stock was at P1.80, P1.60 and P1.53 per share, respectively.

#### **PART II - OTHER INFORMATION**

#### **Item 3. Business Development/New Projects**

Driven by the buoyant sales take-up rate of its vertical residential projects within Metro Manila and Metro Cebu, FLI is on the lookout for additional land in urban areas to expand its inner-city developments. FLI recently acquired parcels of land in Tondo, Manila, Las Piňas City, Quezon City and Dumaguete City. As of March 31, 2015, the Company had a land bank of approximately 2,400.33 hectares of raw land for the development of its various projects and investment properties, including approximately 324.44 hectares of land under joint venture agreements, which the Company's management believes is sufficient to sustain several years of development and sales. FLI plans to develop these properties into mix-use developments with residential and commercial components.

Details of the Parent Company's raw land inventory as of March 31, 2015 are set out in the table below:

FLI Land Bank as of March 31, 2015				
Area in Hectares				
Location	Company	Under		% to
	Owned	Joint Ventures	Total	Total
Luzon				
Metro Manila	53.11	_	53.11	2.21%
Rizal	774.30	86.22	860.53	35.85%
Bulacan	234.78	_	234.78	9.78%
Pampanga	-	59.19	59.19	2.47%
Cavite	382.27	88.99	471.26	19.63%
Laguna	282.13	1.31	283.44	11.81%
Batangas	145.87	43.42	189.29	7.89%
Palawan	_	6.00	6.00	0.25%
Sub-total	1,872.46	285.14	2,157.60	89.89%
Visayas				
Cebu	4.94	31.65	36.59	1.52%
Iloilo	0.92	_	0.92	0.04%
Bacolod	50.85	_	50.85	2.12%
Dumaguete	2.14		2.14	0.09%
Sub-total	58.85	31.65	90.50	3.77%
Mindanao				
General Santos	99.56	_	99.56	4.15%
Davao	45.02	7.65	52.68	2.19%
Sub-total	144.58	7.65	152.24	6.34%
Total	2,075.89	324.44	2,400.33	100.0%

In August 2010, FLI launched City di Mare, a master-planned development composed of three different zones catering to a wide array of lifestyles and activities - Il Corso, the 10.6 hectare waterfront lifestyle strip, the 40-hectare residential clusters and The Piazza, nestled at the heart of the residential enclaves, puts lifestyle essentials such as a school, church, shops and restaurants within the neighborhood. City di Mare is envisioned to be a destination in itself, takes full advantage of the coastal ambience featuring seaside shopping, dining, beach and water sports and more, right by the water's edge.

In November 2010, groundbreaking rites for Amalfi Oasis were held, the first residential enclave at City di Mare. Amalfi Oasis features nine (9) five-storey buildings with luxuriant gardens, resort-style amenities and pedestrian-friendly environs, bask in fresh air, radiant sunshine and charming landscapes. The first and second buildings were completed in 2012 and 2014, respectively, while more buildings are scheduled for completion this year.

San Remo Oasis, the second residential enclave in City di Mare involves the development of 3.4 hectares of land with well-planned living spaces with numerous choice units to choose from to suit anyone's lifestyle. The development consist of eight (8) five-storey buildings, the first building was completed in 2012 while another five buildings were completed in 2014. Construction is on-going on the remaining buildings and are targeted for completion this year.

In late 2011, FLI started the land development of the first two phases of Il Corso lifestyle strip of City di Mare, in the South Road Properties in Cebu, covering seven hectares. Phase 1 will have a gross

leasable area (GLA) of approximately 22,506 sq. m. and Phase 2 will have a GLA of approximately 12,680 sq.m. Target completion is on the last quarter of 2015.

In October 2012, FLI transferred to its new corporate headquarters located along EDSA, Mandaluyong City effectively ending the lease on FDC land and building in San Juan City. In December 2012, FLI purchased from FDC the parcel of land located in San Juan City which was previously being leased as its head office.

In 2014 and 2013, FLI acquired from various third-party sellers parcels of land in Dumaguete City, Cavite, Valenzuela City, Quezon City, Pasay City and Taguig City. Also, FLI won the bid to purchase of the 0.24 hectare property including the building constructed thereon located at Ortigas Center, Pasig City.

FLI will remain to be focused on its core residential real estate development business, which now includes MRBs, high-rise condominium units and condotels. MRBs and high-rise condominiums are being developed in inner-city locations such as Ortigas and Santolan, both in Pasig City, Sta. Mesa, Manila, Cainta, Rizal, Pasay City, Filinvest Corporate City, Cebu City and Davao City. Properties in other key cities in the country were also acquired for this purpose.

Currently, FLI has the following on-going high-rise condominiums projects:

#### The Linear

FLI started to develop in 2009 The Linear, a master-planned residential and commercial hub in Makati City. Two-L-shaped towers, each 24 storeys high, comprise this dynamic condominium community that perfectly caters to the needs of young urban professionals. The construction of Tower 1 has been completed, while Tower 2 is expected to be delivered in the 3<sup>rd</sup> quarter of 2015.

#### Studio City

Studio City is a community composed of five-tower residential condominium complex within the Filinvest City to serve the demand for housing of the growing number of professionals working within Filinvest City and in the nearby Madrigal Business Park. Since it is located within the Filinvest City, residents will enjoy proximity to Festival Supermall, Westgate Center, Northgate Cyberzone, Asian Hospital and Medical Center, and other commercial, educational and medical institutions. The development consists of 18 stories per building with commercial units at the ground floor. All residential floors will have 25 studio units per floor. Site development works are on-going and the first building was completed in 2014.

#### The Levels

Located at one of the highest points of Filinvest City at around 23 meters above sea level, The Levels is a one-block, four-tower residential condominium development that features laidback suburban living inside a fast-paced business district. The residential development is set in a tropical landscape, with its four towers uniquely designed with terracing levels, giving it a castle-effect look. The high-rise sections will be set in lush greenery, providing residents with views of the gardens. The first building "Anaheim", was completed in 2014.

#### Vinia Residences

Vinia is a 25-storey condominium development located along EDSA in Quezon City, right across TriNoma and just steps away from the MRT-North Avenue station. With its coveted location, it offers a world of ease and convenience to yuppies and families looking for quality homes, as well as budding entrepreneurs who want to start a home-based business at the heart of the city.

#### Studio Zen

Studio Zen is a 21-storey condominium development located along Taft Avenue in Metro Manila. Student-oriented amenities, Zen-inspired features, and functional building facilities makes it an ideal residence for students living independently and a great investment opportunity for entrepreneurs who want to take advantage of the ready rental market in the area.

#### Studio A

Studio A is a single tower 34-storey high-rise residential condominium located in Loyola Heights in Quezon City. A community conveniently situated near premier universities, the LRT 2 line and other commercial establishments.

#### 100 West

100 West is a single tower 38-storey high-rise commercial and residential condominium with office spaces located in Gen. Gil Puyat Avenue corner Washington St. in Makati City. 100 West is beside the Makati Business District and accessible to both north and south of Metro Manila.

The following table sets out all of FLI's projects with ongoing housing and/or land development or marketing as of March 31, 2015.

Category / Name of Project	Location
SOCIALIZED	
Belleview Meadows	Tanza, Cavite
Belmont Hills	Gen. Trias, Cavite
Belvedere Townhomes	Tanza, Cavite
Blue Isle	Sto. Tomas, Batangas
Castillion Homes	Gen. Trias, Cavite
Melody Plains	San Jose del Monte, Bulacan
Mistral Plains	Gen. Trias, Cavite
Sandia Homes Ph 1	Tanauan, Batangas
Southern Heights	San Pedro, Laguna
Sunny Brooke	Gen. Trias, Cavite
Sunrise Place	Tanza, Cavite
Sunrise Place Mactan	Mactan, Cebu
AFFORDABLE	
Aldea del Sol	Mactan, Cebu
Aldea Real	Calamba, Laguna
Alta Vida Expansion	San Rafael, Bulacan
Alta Vida Prime	San Rafael, Bulacan
Amare Homes	Tanauan, Batangas
Amarilyo Crest	Taytay, Rizal
Anila Park	Taytay, Rizal
Anila Park Townhomes	Taytay, Rizal
Austine Homes	Pampanga
Bluegrass County	Sto. Tomas, Batangas
Brookside Lane	Gen. Trias, Cavite
Claremont Village	Mabalacat, Pampanga
Ocean Cove 2	Davao City
Crystal Aire	Gen. Trias, Cavite
East Bay Palawan	Puerto Princesa, Palawan
Fairway View	Dasmarinas, Cavite
Futura Homes – San Pedro	San Pedro, Laguna
La Brisa Townhomes	Calamba, Laguna
Meridian Place	Gen. Trias, Cavite

Category / Name of Project	Location
AFFORDABLE	
Palmridge	Sto. Tomas, Batangas
Parkspring	San Pedro, Laguna
Primrose Hills	Angono, Rizal
Primrose Townhomes	Angono, Rizal
Raintree Prime Residences	Dasmarinas, Cavite
Savannah Fields	Gen. Trias, Cavite
Sommerset Lane	Tarlac City
Springfield View	Tanza, Cavite
Summerbreeze Townhomes	Sto. Tomas, Batangas
The Glens at Park Spring	San Pedro, Laguna
The Peak	Taytay, Rizal
The Residences @ Castillon Homes	Tanza, Cavite
The Villas	Taytay, Rizal
Tierra Vista	San Rafael, Bulacan
Valle Dulce Ph1	Tanza, Cavite
Valle Alegre	Calamba, Laguna
Villa Mercedita	Davao City
Villa Montseratt 1D	Taytay, Rizal
Villa Montseratt 3C	Taytay, Rizal
Villa Montseratt Expansion	Taytay, Rizal
Westwood Mansion Expansion	Tanza, Cavite
Westwood Place	Tanza, Cavite
Woodville	Gen. Trias, Cavite
MIDDLE-INCOME	
Amalfi Oasis	South Road Properties, Cebu
Ashton Fields	Calamba, Laguna
Asiana Oasis	Paranaque, Metro Manila
Bali Oasis 1	Pasig City, Metro Manila
Bali Oasis 2	Pasig City, Metro Manila
Capri Oasis	Pasig City, Metro Manila
Corona Del Mar	Talisay, Cebu
Eight Spatial	Maa, Davao
Escala (La Constanera)	Talisay, Cebu
Filinvest Homes - Butuan	Butuan, Agusan Del Norte
Filinvest Homes- Tagum	Tagum City, Davao
Fuente de Villa Abrille	Davao City
Hampton Orchards	Bacolor, Pampanga
Highlands Pointe	Taytay, Rizal
La Mirada of the South	Binan, Laguna
Manor Ridge at Highlands	Taytay, Rizal
Maui Oasis	Sta. Mesa, Manila
Montebello	Calamba, Laguna
NorthviewVillas	Quezon City
Nusa Dua (Residential)	Tanza, Cavite
Ocean Cove	Davao City

Category / Name of Project	Location
MIDDLE-INCOME	
One Oasis Cagayan de Oro	Cagayan de Oro City
One Oasis Cebu	Mabolo, Cebu City
One Oasis Davao	Davao City
One Oasis Ortigas	Pasig City, Metro Manila
One Spatial	Pasig City, Metro Manila
One Spatial Iloilo	Iloilo
Orange Grove	Davao City
Princeton Heights	Molino, Cavite
San Remo Oasis	South Road Properties, Cebu
Somerset Lane, Ph 2	Tarlac City
Sorrento Oasis	Pasig City, Metro Manila
Southpeak	San Pedro, Laguna
Spring Country	Batasan Hills, Quezon City
Spring Heights	Batasan Hills, Quezon City
Studio A	Quezon City
Studio City	Filinvest Corporate City,
Studio City	Alabang
Studio Zen	Pasay City, Metro Manila
Tamara Lane (formerly Imari)	Caloocan City
The Enclave at Filinvest Heights	Quezon City
The Enclave at Highlands Pointe	Taytay, Rizal
The Glades	Timberland Heights, San
2.1.0	Mateo, Rizal
The Levels	Filinvest Corporate City, Alabang
The Linear	Makati City
The Pines	San Pedro, Laguna
The Terraces Ph 1B & Ph 2	Taytay, Rizal
The Tropics	Cainta, Rizal
Villa San Ignacio	Zamboanga City
Vinia Residences & Versaflats	Edsa, Quezon City
Viridian at Southpeak	San Pedro, Laguna
West Palms	Puerto Princesa, Palawan
west raims	i deito i inicesa, i aiawan
HIGH-END	
Arista	Talisay, Batangas
Bahia	Talisay, Batangas
Banyan Crest	San Mateo, Rizal
Banyan Ridge	San Mateo, Rizal
Brentville International	Mamplasan, Binan, Laguna
Fortune Hill	San Juan City
Highlands Pointe	Taytay, Rizal
Kembali Arista	Samal Island, Davao
Mission Hills - Sta Sophia	Antipolo, Rizal
Mission Hills - Sta. Catalina	Antipolo, Rizal
Mission Hills - Sta. Catalila  Mission Hills - Sta. Isabel	Antipolo, Rizal
1VIISSIOII IIIIIS - 51a. 18auci	Anupolo, Kizai

Category / Name of Project	Location	
HIGH-END		
Orilla	Talisay, Batangas	
Prominence 2	Mamplasan, Binan, Laguna	
Sunshine Place	Mamplasan, Binan, Laguna	
The Arborage at Brentville Int'l	Mamplasan, Binan, Laguna	
The Meridien	Mamplasan, Binan, Laguna	
The Ranch	San Mateo, Rizal	
The Signature	Quezon City	
Village Front	Mamplasan, Binan, Laguna	
Woodmore Spring A	Mamplasan, Binan, Laguna	
LEISURE - FARM ESTATES		
Forest Farms	Angono, Rizal	
Mandala Residential Farm	San Mateo, Rizal	
Nusa Dua	Tanza, Cavite	
LEISURE PRIVATE		
MEMBERSHIP CLUB		
Timberland Sports and Nature Club	San Mateo, Rizal	
LEISURE - RESIDENTIAL	· ·	
RESORT DEVELOPMENT		
Kembali Coast	Samal Island, Davao	
Laeuna De Taal	Talisay, Batangas	
INDUSTRIAL/COMMERCIAL		
Filinvest Technology Park	Calamba, Laguna	
The Mercado	Taytay, Rizal	
CONDOTEL		
100 West	Makati City	
Grand Cenia Hotel & Residences	Cebu City	
The Leaf	San Mateo, Rizal	

On-going developments of the abovementioned projects are expected to require additional funds but FLI believes that it will have sufficient financial resources for these anticipated requirements, both from debt financing and generation from operations.

In 2015, FLI intends to retain its dominant position as the leader in MRB projects by launching five (5) new projects nationwide and four (4) additional buildings of existing projects, with an estimated sales value of ₽ 4.21 billion. This will bring the Company's total MRB projects to 21 (excluding condotel). These new MRB projects are part of the total ₱16.19 billion estimated sales value of new projects slated for launch by FLI in 2015.

In the 1<sup>st</sup> quarter of 2015, FLI launched the following new MRB/HRB and horizontal projects, and additional buildings/phases of its existing projects with estimated sales value of \$\mathbb{P}2.10\$ billion:

Horizontal	
Meridian Place	Tanza, Cavite
MRB	
One Spatial Ilo-ilo	Ilo-ilo
One Spatial Bldg. 5	Pasig City
8 Spatial Davao Bldg. 2	Davao

In 2015, FLI plans to launch one (1) new and four (4) additional buildings of existing "Oasis" projects. These new projects will follow the success of One Oasis Ortigas, Bali Oasis, Bali Oasis 2, Sorrento Oasis and Capri Oasis in Pasig City, Maui Oasis in Manila, Asiana Oasis in Paranaque City, One Oasis Cebu, Amalfi Oasis and Sanremo Oasis in Cebu, One Oasis Davao and One Oasis Cagayan de Oro. Also, the Parent Company plans to launch three (3) new "Spatial" projects in Iloilo, Dumaguete, and Valenzuela City following the success of One Spatial in Pasig City and 8 Spatial Davao which is recently launched in 2014. FLI also plans to launch new MRBs not under "Oasis" and "Spatial" brands located in Tagaytay and Davao. Estimated sales value of these planned launches is ₽ 4.77 billion.

Aside from the MRB's, FLI has pipelined 10 horizontal residential projects with an estimated revenue of about \$\mathbb{P}7.34\$ billion and 2 high-rise buildings (mixed-use) with an estimated sales value of \$\mathbb{P}4.08\$ billion.

#### Northgate Cyberzone

Aside from the residential projects, FLI will continue to construct business process outsourcing (BPO) office spaces at Northgate Cyberzone, Cebu and other selected areas to accommodate the increase in demand for BPO office space. FLI earns revenues from approximately 208,000 sq.m. leasable space with Convergys, HSBC, Convergys, APAC, GenPact Services LLC, eTelecare Global Solutions, Inc., Capital One, AIG Shared Services, First Source, Verizon Business, Lattice Semiconductor, and Flour Daniel as major tenants, among others. Of the 10 hectares of land on which the Northgate Cyberzone is situated, approximately four hectares are available for future development.

Construction is ongoing for the following new BPO office buildings located at Northgate Cyberzone:

• Filinvest Two and Three: This is a twin-tower project located along Alabang Zapote Road each building with 14 storeys and GLA of approximately 23,784 sqms each. Target completion is 2<sup>nd</sup> quarter of 2015.

Current buildings with leases are the following:

- Plaza A: This is a six-storey building with an approximate GFA of 11,575 sq.m. and an approximate GLA of 10,860 sq.m. Plaza A was completed in June 2006 and was substantially fully leased to GenPact Services LLC and eTelecare Global Solutions, Inc.
- Plaza B and Plaza C: Plaza B and Plaza C are four-storey buildings, each with an approximate GFA of 7,150 sq.m. and an approximate GLA of 6,487 sq.m. and 6,540, respectively, for a combined GLA of 13,027 sq.m. Plaza B and Plaza C are both completed in 2001. Plaza B and Plaza C are substantially fully leased. Tenants for Plaza B include goFluent, AMS Express, Team Asia, Outboundphil, APPCO Direct Int'l., Treadyne and Seven Seven Global Services, Inc. All of Plaza C has been leased by APAC Customer Services, Inc.
- Plaza D: This is a six-storey building with the same specifications as Plaza A and with an approximate GFA of 11,575 sq.m. and an approximate GLA of 10,860 sq.m. Plaza D had been leased to ICICI First Source Ltd., a 100% owned subsidiary of India's largest private sector

bank, and Verizon Communications Phils Inc, the Philippine branch of Verizon Business solutions, a leading communications company in the United States of America.

- Convergys Building: This is a three-storey building with an approximate GFA of 6,466 sq.m. and an approximate GLA of 6,399 sq.m. Completed in 2004, it was one of the first buildings completed in the Northgate Cyberzone and was "built-to-suit" (BTS) to meet the requirements of Convergys. Recently Convergys signed a contract to extend the lease for another five years.
- HSBC Building: This is another building that was constructed on a BTS basis to meet the requirements of HSBC. Completed in 2005, the HSBC building has an approximate GLA of 18,000 sq.m.
- IT School: This is a three-storey building with an approximate GFA of 3,297 sq.m. and an approximate GLA of 2,594 sq.m. Its major tenant is currently Genpact Services LLC.
- Building 5132: This is a six-storey building with an approximate GFA of 10,560 sq.m. and an approximate GLA of 9,408 sq.m. Building 5132 has been fully taken up by GenPact Services LLC.
- iHub I and iHub II: This is a two-tower complex (one with six storeys and the other with nine storeys) iHub I has an approximate GLA of 9,480 sq.m. and has been leased out to numerous tenants which includes GenPact, HSBC, W.R. Grace Philippines and Lattice Semiconductor. iHub II has an approximate GLA of 14,181 sq.m. and has been leased out primarily to Convergys and Integra.
- Vector One: an 11-storey building with an approximate GFA of 19,545 sq.m. and an approximate GLA of 17,951 sq.m. It was completed in 2010. Filinvest Alabang, Inc. (FAI) was its first tenant, occupying the fifth to seventh floors for its corporate headquarters. Other tenants of the building are Convergys and Flour Daniel.
- Vector Two: This building has the same configuration as with Vector One. It is also 11 storeys high with an approximate GLA of 17,914 sq.m. It was completed in October 2011. Tenants of the building include Infosys and Flour Daniel.
- Filinvest One (*formerly called AZ Building*): This is a 10-storey building with a GLA of approximately 19,637 sq.m. Tenants of the building include HSBC, Ford Philippines, Denso Phil.. AMEC Services, and PHL Center.
- Plaza E: This is a nine-storey building, situated between Plaza A and Plaza D, with approximate GFA of 16,281 sq.m. and an approximate GLA of 14,859 sq.m. EXL Service Phils. And Hinduja are the two tenants of this building.

With about four hectares of land available for the construction of additional buildings within the Northgate Cyberzone, FLI expects to be able to provide an additional 195,510 sq.m. of leasable office space to accommodate expected increase in demand from BPO companies. These BPO companies usually require significant amounts of office space for their operations. FLI, through CPI, plans to focus on attracting their businesses, including custom-designed office space with call center and BPO design requirements in mind.

#### EDSA Transcom Building

This five-storey BPO building is located along EDSA in Mandaluyong City and has approximately 7,358 sq.m. of GLA. This is FLI's first BPO office building outside Northgate Cyberzone. EDSA Transcom Building is fully leased out to Anthem Solutions, Inc.

#### Filinvest Cyberzone Cebu

Construction of the Filinvest Cebu Cyberzone Tower 1, the Company's first BPO building in Cebu has started at the 1.2 –hectare joint venture project with the Provincial Government of Cebu. This is the first building of the four-building complex with Tower One: 10 Office floor levels; Towers Two, Three, and Four: 15 Office floor levels; and approximate GLA of 19,937 sq.m. for Tower One. When completed, the project is projected to have a GLA of over 100,000 square meters. Target completion for Tower one is 2<sup>nd</sup> quarter 2015. Currently, FLI is one of the largest BPO office space providers in the country.

#### Mall Expansion

To further augment the Group's recurring income stream in the retail segment, land development has commenced on the expansion of Festival Mall at Filinvest Corporate City. The expansion project will add over 48,974 square meters of GLA, and is targeted to be completed in phases, from first quarter of 2013 to the fourth quarter of 2015. FLI is also developing the first phase of Il Corso lifestyle strip of City di Mare, in the South Road Properties in Cebu, which will contribute a GLA of around 35,186 sq.m. when fully completed. In 2014, FLI started its construction of the mall in one in Tagaytay City and will also start constructing another mall at Princeton Heights residential projects located in Cavite.

The Group will continue to carry out an intensive marketing campaign so as to maintain a high occupancy rate in Festival Supermall, PBCom Tower and Northgate Cyberzone properties, thereby maximizing its leasing revenues.

# Registration with the Board of Investments (BOI)

As of the date of this report, FLI has registered the following projects with the BOI under the Omnibus Investments Code of 1987 (Executive order No. 226):

		Date		
Name	Reg. No.	Registered	Type of Registration	
			New Developer of Low-Cost Mass	
La Brisa Townhomes	2011-117	9-Jun-11	Housing Project	
			New Developer of Low-Cost Mass	
Ocean Cove	2011-133	27-Jun-11	Housing Project	
			New Developer of Low-Cost Mass	
Villa San Ignacio	2011-148	14-Jul-11	Housing Project	
			New Developer of Low-Cost Mass	
Villa Mercedita	2011-154	19-Jul-11	Housing Project	
			New Developer of Low-Cost Mass	
Escala at Corona Del Mar	2011-167	29-Jul-11	Housing Project	
			New Developer of Low-Cost Mass	
Filinvest Homes Tagum, ph 1	2011-171	2-Aug-11	Housing Project	
			New Developer of Low-Cost Mass	
Tierra Vista	2011-191	31-Aug-11	Housing Project	
			New Developer of Low-Cost Mass	
Somerset Lane	2011-273	21-Dec-11	Housing Project	
			New Developer of Low-Cost Mass	
Capri Oasis	2012-036	5-Mar-12	Housing Project	
			New Developer of Low-Cost Mass	
Studio City, Tower 1	2012-044	19-Mar-12	Housing Project	
·			New Developer of Low-Cost Mass	
Anila Park, Ph 1	2012-052	26-Mar-12	Housing Project	
			New Developer of Low-Cost Mass	
San Remo Oasis – Bldg. 1 - 8	2012-069	14-May-12	Housing Project	
-			New Developer of Low-Cost Mass	
One Oasis Cebu, Bldg. 1 to 3	2012-082	28-May-12	Housing Project	
, ,			New Developer of Low-Cost Mass	
One Oasis Davao, Bldg. 4	2012-093	7-Jun-12	Housing Project	

		Date		
Name	Reg. No.	Registered	Type of Registration	
			New Developer of Low-Cost Mass	
Filinvest Homes-Butuan	2012-094	7-Jun-12	Housing Project	
			New Developer of Low-Cost Mass	
Maui Oasis, Bldg. 2 & 3	2012-096	7/Jun-12	Housing Project	
			New Developer of Low-Cost Mass	
Amare Homes	2013-014	18-Jan-13	Housing Project	
			New Developer of Low-Cost Mass	
Castillon Homes - The Residences	2013-064	11-Mar-13	Housing Project	
			New Developer of Low-Cost Mass	
Woodville Ph 2	2013-65	11-Mar-13	Housing Project	
			New Developer of Low-Cost Mass	
Valle Dulce Ph 1	2014-140	29-Aug-14	Housing Project	
One Spatial Bldg. 1 (Fairmont) &			New Developer of Low-Cost Mass	
Bldg. 2 (Greenwich)	2014-141	29-Aug-14	Housing Project	
			New Developer of Low-Cost Mass	
Sorrento Oasis, Ph 2 – Bldgs. K-N	2014-142	29-Aug-14	Housing Project	
			New Developer of Low-Cost Mass	
Maui Oasis, Bldg. 4	2014-143	29-Aug-14	Housing Project	
			New Developer of Low-Cost Mass	
Sorrento Oasis – Bldg. M1 & M2	2014-204	12-Nov-14	Housing Project	
			New Developer of Low-Cost Mass	
One Oasis CDO - Bldg. 1	2014-212	4-Dec-14	Housing Project	
			New Developer of Low-Cost Mass	
Vinia Residences	2014-205	12-Nov-14	Housing Project	
			New Developer of Low-Cost Mass	
Studio City Tower 2	2015-058	5-Mar-15	Housing Project	

#### **Item 4. Other Disclosures**

- 1. Except as disclosed in the Notes to Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations, there are no unusual items affecting assets, liabilities, equity, net income or cash flows for the interim period.
- 2. The Company's unaudited interim consolidated financial statements were prepared in accordance with PAS 34 (PAS 34, par. 19).
- 3. The Company's unaudited interim consolidated financial statements do not include all of the information and disclosures required in the annual financial statements and should be read in conjunction with the consolidated annual financial statements as of and for the year ended December 31, 2014 (PAS 34, par 15).
- 4. The accounting policies and methods of computation adopted in the preparation of the unaudited interim consolidated financial statements are consistent with those followed in the preparation of the Company's annual consolidated financial statements as of and for the year ended December 31, 2014.
- 5. There are no known trends, events or uncertainties that have had or are reasonably expected to have favorable or unfavorable impact on net sales or revenues or income from continuing operations of FLI.
- 6. Except for income generated from retail leasing, there are no seasonal aspects that have a material effect on the Company's financial conditions or results of operations. There are no

- unusual operating cycles or seasons that will differentiate the operations for the period January to March 31, 2015 from the operations for the rest of the year.
- 7. Aside from any probable material increase in interest rates on the outstanding long-term debt with floating rates, there are no known trends, events or uncertainties or any material commitments that may result to any cash flow or liquidity problems of the Company within the next 12 months.
- 8. There are no changes in estimates of amounts reported in prior year (2014) that have material effects in the current interim period.
- 9. Except for those discussed in the Management's Discussion and Analysis of Financial Condition and Results of Operations, there are no other issuances, repurchases and repayments of debt and equity securities.
- 10. Except as discussed in the Management's Discussion and Analysis of Financial Condition and Results of Operations, and Financial Risk Exposures, there are no material events subsequent to March 31, 2015 up to the date of this report that have not been reflected in the financial statements for the interim period.
- 11. There are no changes in contingent liabilities or contingent assets since December 31, 2014 except for the sale of additional receivables with buy back provision in certain cases during the interim period.
- 12. There are no material contingencies and any other events or transactions affecting the current interim period.
- 13. The Company is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments, or any significant amount of the Company's payables that have not been paid within the stated trade terms.
- 14. There are no significant elements of income that did not arise from the Company's continuing operations.
- 15. There are no known events that will trigger the settlement of a direct or contingent financial obligation that is material to the Company.
- 16. Except for those discussed above there are no material changes in the financial statements of the Company from December 31, 2014 to March 31, 2015.
- 17. There are no off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period other than those that were previously reported.
- 18. There are no other information required to be reported that have not been previously reported in SEC Form 17-C.

# **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# FILINVEST LAND, INC.

Signature:	JOSEPHINE G. YAP
Title:	President / Chief Executive Officer
Date:	May 12, 2015
Signature:	NELSON M. BONA
Title:	Senior Vice-President / Chief Financial Officer
Date:	May 12, 2015

# ANNEX A

#### PART 1 - FINANCIAL INFORMATION

#### **Item 1 - Financial Statements**

# FILINVEST LAND, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (Amounts in Thousands of Pesos)

	March 31, 2015	December 31, 2014
	(Unaudited)	(Audited)
ASSETS		
Cash and cash equivalents	2,298,533	4,245,687
Contracts receivable	19,746,162	16,972,347
Due from related parties	233,098	243,033
Other receivables	3,614,515	3,500,956
Financial assets at fair value through other		
comprehensive income	23,852	23,852
Real estate inventories	23,439,242	24,238,988
Land and land development	17,591,561	17,388,474
Investment in an associate	4,008,585	3,974,854
Investment properties	27,406,087	26,311,332
Property and equipment	1,251,930	1,323,190
Deferred income tax assets	9,660	24,264
Goodwill	4,567,242	4,567,242
Other assets	3,813,268	3,593,361
	, ,	· · · · ·
TOTAL ASSETS	108,003,735	106,407,580
LIABILITIES AND EQUITY		
Liabilities		
Accounts payable and accrued expenses	11,222,791	10,844,998
Income tax payable	27,830	120,431
Loans payable	16,351,800	16,519,797
Bonds payable	23,798,413	23,786,796
Due to related parties	257,155	259,694
Retirement liabilities	244,594	236,322
Deferred income tax liabilities - net	2,794,895	2,557,968
Total Liabilities	54,697,478	54,326,006
Equity	24 450 500	24 470 700
Common stock	24,470,708	24,470,708
Preferred stock	80,000	80,000
Additional paid-in capital	5,612,321	5,612,321
Treasury stock	(221,041)	(221,041)
Retained earnings	22,983,284	21,758,564
Revaluation reserve on financial assets at fair value through		
other comprehensive income	(2,619)	(2,619)
Remeasurement losses on retirement plan	(112,884)	(112,884)
Share in other components of equity of an associate	361,794	361,794
Equity attributable to equity holders of the parent	53,171,563	51,946,843
Non-controlling interest	134,694	134,731
Total Equity	53,306,257	52,081,574
TOTAL LIABILITIES AND EQUITY	108,003,735	106,407,580

# FILINVEST LAND, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

(Amounts in Thousands of Pesos)

	Three Months Period En	ded March 31,
	2015 (Unaudited)	2014 (Unaudited)
REVENUE	(Chauditeu)	(Chaudheu)
	2.549.555	2.054.602
Real estate sales	3,548,555	3,054,683
Rental services	596,366	539,487
EQUITY IN NET EARNINGS OF AN ASSOCIATE	33,732	11,459
OTHER INCOME		
Interest income	202,483	167,879
Foreign currency exchange gain (loss) - net	(8,817)	480
Others	191,487	117,136
	4,563,806	3,891,124
COSTS		
Real estate sales	2,084,458	1,781,704
Rental services	129,176	122,790
	,	
OPERATING EXPENSES		
General and administrative expenses	313,920	297,688
Selling and marketing expenses	236,106	207,110
INTEREST AND OTHER FINANCE CHARGES	232,953	187,910
INTEREST AND OTHER THANKE CHARGES	2,996,613	2,597,202
	7 - 7 - 7	7-1-17
INCOME BEFORE INCOME TAX	1,567,193	1,293,922
PROVISION FOR INCOME TAX		
Current	76.179	142,024
Deferred	· · · · · · · · · · · · · · · · · · ·	68,757
	76,179 246,331 322,510	210,781
NET INCOME	1,244,683	1,083,141
Attributable to:		
Equity holders of the parent	1,224,720	1,066,502
Noncontrolling interest	19,963	16,639
	1,244,683	1,083,141
EARNINGS PER SHARE	-	-
Basic/Diluted		
1. Not Annualized		
a. Net income	1,224,720	1,066,502
b. Weighted average number of outstanding common shares	24,249,759	24,249,759
c. Earnings per share - Basic/Diluted (a/b)	0.05	0.04
2. Annualized		
a. Net income	4,898,880	4,266,008
b. Weighted average number of outstanding common shares	24,249,759	24,249,759
c. Earnings per share - Basic/Diluted (a/b)	0.20	0.18
	V.=V	0.10

### FILINVEST LAND, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands of Pesos)

Three Months Period	Ended March 31,
---------------------	-----------------

	2015 (Unaudited)	2014 (Unaudited)
NET INCOME FOR THE PERIOD	1,244,683	1,083,141
Other comprehensive income not to be reclassified to		
profit or loss, net of tax	-	-
Remeasurement losses on retirement plan,		
net of tax	-	-
TOTAL COMPREHENSIVE INCOME	1,244,683	1,083,141
Attributable to:		
Equity holders of the parent	1,224,720	1,066,502
Noncontrolling interest	19,963	16,639
	1,244,683	1,083,141

# FILINVEST LAND, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (Amounts in Thousands of Pesos)

	March 31, 2015	December 31, 2014
a a	(Unaudited)	(Audited)
Capital Stock		
Common shares - P1 par value		
Authorized - 33 billion shares		
Issued - 24,470,708,509 shares		
Outstanding - 24,249,759,509	24,470,708	24,470,708
Preferred shares - P0.01 par value		
Authorized - 8 billion shares		
Issued and outstanding - 8 billion shares	80,000	80,000
Treasury shares	(221,041)	(221,041)
Additional paid-in capital	5,612,321	5,612,321
Revaluation reserve on financial assets at fair value through		
other comprehensive income	(2,619)	(2,619)
Share in components of equity of an associate	361,794	361,794
Remeasurement losses on retirement plan	(112,884)	(112,884)
Retained earnings		
Balance at beginning of the period	21,758,564	18,437,398
Net income	1,224,720	4,533,654
Dividends	-	(1,212,488)
Share in revaluation increment on land of an associate	-	-
Balance at end of the period	22,983,284	21,758,564
Equity attributable to equity holders of the parent	53,171,563	51,946,843
Noncontrolling interest	134,694	134,731
Total Equity	53,306,257	52,081,574

### FILINVEST LAND, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in Thousands of Pesos)

	Three Months Period End	led March 31,
	2015	2014
	(Unaudited)	(Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	1,567,193	1,293,922
Adjustments for:		
Interest expense	201,099	160,481
Depreciation and amortization	102,673	93,617
Equity in net earnings of an associate	(33,732)	(11,459)
Interest income	(202,483)	(167,879)
Operating income before changes in operating assets and liabilities	1,634,750	1,368,682
Changes in operating assets and liabilities	, ,	, ,
Decrease (increase) in:		
Contracts receivables	(2,773,815)	(892,088)
Due from related parties	9,935	(4,599)
Other receivables	(113,559)	259,381
Real estate inventories	989,441	322,710
Other assets	(251,418)	(362,291)
Increase in:	(231,410)	(302,291)
	401 121	(122 267)
Accounts payable and accrued expenses Retirement liabilities	401,121	(133,367)
	8,272	6,059
Net cash generated from operations  Interest received	(95,273)	564,487
	202,483	167,879
Income taxes paid	(132,069)	(7,247)
Net cash provided by operating activities	(24,859)	725,119
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of investment properties and property and equipment	(875,138)	(428,072)
Acquisition of rawland	(296,989)	(1,292,408)
Cash used in investing activites	(1,172,127)	(1,720,480)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from availments of:		
Loans Payable	2,300,000	500,000
Payments of:		
Loans Payable	(2,465,000)	(640,000)
Interest paid	(562,629)	(458,733)
Increase (decrease) in amounts due to related parties	(2,539)	(60,704)
Dividends paid to noncontrolling interest (Note 6)	(20,000)	-
Net cash provided by (used in) financing activities	(750,168)	(659,437)
NET INCREASE IN CASH AND CASH EQUIVALENTS	(1,947,154)	(1,654,798)
CASH AND CASH EQUIVALENTS, BEGINNING	4,245,687	6,390,732

2,298,533

4,735,934

CASH AND CASH EQUIVALENTS, ENDING

### ANNEX B

### FILINVEST LAND, INC. AND SUBSIDIARIES

### AGING OF RECEIVABLES

(Amounts in Thousands of Pesos)

As of March 31, 2015

	Current	1-30 days	31-60 days	61-90 days	91-120 days	>120 days	Total
Type of Account Receivable							
a) Mortgage, Notes & Installment Contract Receivable							
Installment Contracts Receivable     Receivable from financing Institutions	18,770,336 527,620	54,773	25,945	17,297	13,453	336,738	19,218,541 527,620
Sub-total	19,297,957	54,773	25,945	17,297	13,453	336,738	19,746,162
b) Other Receivables	3,614,515	-	-	-	-	-	3,614,515
Net Receivables	22,912,472	54,773	25,945	17,297	13,453	336,738	23,360,677
Account Receivable Description Type of Receivables	Collection Nature/Description Period						
Installment contracts receivables	This is the Company's in-house financing, where buyers are required to make downpayment and the balance will be in the form of a mortgage loan to be paid in equal monthly installments.						
Receivable from financing institution	This represents proceeds from buyers' financing under one Within 1 year or more of the government programs granted to finance buyers of housing units and mortgage house financing of private banks.						
Other receivables	This represents clai ordinary course of for expenses/accom of officers and emp	business. It also nmodations made	includes advance	es		1 to 2 years	

Normal Operating Cycle: 12 calendar months

### FILINVEST LAND, INC.

# GROUP SUPPLEMENTARY INFORMATION AND DISCLOSURES REQUIRED ON SRC RULE 68 AND 68.1 AS AMENDED MARCH 31, 2015

Philippine Securities and Exchange Commission (SEC) issued the amended Securities Regulation Code Rule SRC Rule 68 and 68.1 which consolidates the two separate rules and labeled in the amendment as "Part I" and "Part II", respectively. It also prescribed the additional information and schedule requirements for issuers of securities to the public.

Below are the additional information and schedules required by SRC Rule 68 and 68.1 as amended that are relevant to the Group. This information is presented for purposes of filing with the SEC and is not required part of the basic financial statements.

### Schedule A. Financial Assets in Equity Securities

Below is the detailed schedule of financial assets in equity securities of the Group as of March 31, 2015:

	Amount Shown	Value Based	
	in the Statement	on Market	
Number of	of Financial	Quotation at	Income Received
Shares	Position	end of year	and Accrued
(Ir	Thousands Except	Number of Shares	3)
1,000	3,060	3,060	_
26,100	261	261	_
1	6,000	6,000	
	9,321	9,321	_
1,153,694	11,537	11,537	_
3,000	2,994	2,994	_
	14,531	14,531	_
	₽23,852	₽23,852	₽-
	Shares (In  1,000  26,100  1  1,153,694	in the Statement Of Financial Position  (In Thousands Except)  1,000 3,060 26,100 26,100 1 6,000 9,321  1,153,694 11,537 3,000 2,994 14,531	Number of Shares         in the Statement of Financial Position         Quotation at end of year end of year           (In Thousands Except Number of Shares           1,000         3,060         3,060           26,100         261         261           1         6,000         6,000           9,321         9,321           1,153,694         11,537         11,537           3,000         2,994         2,994           14,531         14,531

The Group has no income received and accrued related to the financial assets at FVTOCI during the year.

The Group investment in MERALCO is an unlisted preferred shares acquired in connection with the infrastructure that it provides for the Group's real estate development projects. These are carried at cost less impairment, if any.

### Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (other than related parties)

As of March 31, 2015, the Group has no advances to employees with balances above \$\mathbb{P}100,000\$ that are classified as expenses outside the ordinary course of business.

### **Related Party Transactions**

Due from related parties

Below is the list of outstanding receivables from related parties of the Group presented in the consolidated statements of financial position as of March 31, 2015 (amount in thousands):

			Balance at period ending
	Relationship	Nature	March 31, 2015
Timberland Sports and Nature Club.	Affiliate	$\mathbf{A}$	₽195,789
Festival Supermall, Inc Management	Affiliate	$\mathbf{A}$	29,343
Davao Sugar Central Corp.	Affiliate	$\mathbf{A}$	6,843
Filinvest Information Technology, Inc.	Affiliate	$\mathbf{A}$	875
The Palms Country Club	Affiliate	$\mathbf{A}$	227
GCK Realty	Affiliate	C, D	21
			P233,098

#### *Nature of intercompany transactions*

The nature of the intercompany transactions with the related parties is described below:

- A. Expenses these pertain to the share of the Group of related parties in various common selling and marketing and general and administrative expenses.
- B. Advances these pertain to temporary advances to/from related parties for working capital requirements
- C. Management and marketing fee
- D. Reimbursable commission expense
- E. Rentals
- F. Dividends

### <u>Schedule C. Amounts Receivable from Related Parties which are Eliminated During the Consolidation of Financial Statements</u>

Below is the schedule of receivables (payables) with related parties, which are eliminated in the consolidated financial statements as of March 31, 2015 (amounts in thousands):

		Volume	Receivable	Terms
Cyberzone Properties, Inc.	Rental income	33,135	<b>P</b> 36,964	Non-interest bearing and to be settled within the year
Property Specialist Resources, Inc.	Share in expenses	28	9,004	Non-interest bearing and to be settled within the year
Leisurepro, Inc.	Share in expenses	16	6,197	Non-interest bearing and to be settled within the year
Homepro Realty Marketing, Inc.	Share in expenses	16	4,414	Non-interest bearing and to be settled within the year

		Volume	Receivable	Terms
Filinvest AII Philippines, Inc.	Share in expenses	10,653	(117,347)	Non-interest bearing and to be settled within the year
Property Maximizer Professional Corporation	Marketing fee expense	45,721	(52,115)	Non-interest bearing and to be settled within the year
			(P112,883)	

				Balance at
	Balance at			period ending
Name	beginning of year	Additions	Collections	March 31, 2015
Cyberzone Properties, Inc. (CPI)	₽12,760	₽33,135	( <del>P</del> 8,931)	₽36,964
Property Specialist Resources, Inc.	11,281	_	(2,277)	9,004
Leisurepro, Inc	6,181	16	_	6,197
Homepro Realty Marketing, Inc	4,398	16	_	4,414
Filinvest AII Philippines, Inc.	_	10,653	(128,000)	(117,347)
Property Maximizer Professional Corporation	(501)	_	(51,614)	(52,115)
·	₽34,119	₽43,820	(P190,822)	(P112,883)

The intercompany transactions between the FLI and the subsidiaries pertain to share in expenses, rental charges, marketing fee and management fee. There were no amounts written off during the year and all amounts are expected to be settled within the year.

### Schedule D. Intangible Asset

As of March 31, 2015, the Company's intangible assets consist of Goodwill. Goodwill in the Company's consolidated statements of financial position arose from the acquisition of two major assets consisting of (in thousands):

Festival Supermall structure	₽3,745,945
Filinvest Asia Corporation	494,744
CPI	326,553
	₽4,567,242

### Schedule E. Long term debt

Below is the schedule of long-term debt of the Group (amounts in thousands):

Type of Obligation	Amount	Current	Noncurrent
Term loans			
Guaranteed loan amounting to ₱1.13 billion and			
₽1.12 billion obtained in October 2005 and July 2007, respectively.			
Both loan principal is payable in 10 semi-annual installments			
commencing December 2010 and ending June 2015. The loans			
carry a fixed interest rate of 7.72% and 7.90% per annum,			
respectively.	₽225,000	₽225,000	
D 1 (11			
Developmental loans			
Unsecured loan obtained in July 2013 with interest rate equal to PDS			
Treasury Fixing (PDST-F) 1 plus GRT (Fixed rate) 5.07%,			
payable quarterly in arrears. The principal is payable at maturity	1 405 226		1 405 226
on July 2018. Unsecured loan obtained in June 2013 with a fixed interest rate of	1,495,336	_	1,495,336
4.98%, payable quarterly in arrears. The principal is payable in twelve (12) equal quarterly installments starting September 2015			
up to June 2018.	1,145,484	285,667	859,817
Unsecured loan obtained in September 2014 with interest at	1,143,464	263,007	039,017
prevailing market rate 3.00%, payable quarterly in arrears. The			
principal is payable at maturity on August 2015.	1,000,000	1,000,000	_
principal is payable at maturity off August 2013.	1,000,000	1,000,000	_

Type of Obligation	Amount	Current	Noncurrent
Developmental loans Unsecured loan obtained in August 2013 with interest rate equal to			
PDS Treasury Fixing (PDST-F) 1 plus GRT (Fixed rate) 4.27%,			
payable quarterly in arrears. The 50% of principal payable in 20			
equal quarterly amortization to commence on November 2015			
and 50% payable at maturity on August 2020.	998,450	74,920	923,530
Unsecured loan obtained in November 2012 with interest rate equal			
to PDS Treasury Fixing (PDST-F) 1 plus GRT (Fixed rate)			
5.50%, payable quarterly in arrears. The principal is payable at maturity on November 2017.	997,243		997,243
Unsecured loan obtained in February 2015 with interest rate equal to	991,243	_	991,243
PDS Treasury Fixing (PDST-F) of 4.7025% per annum (fixed for			
5 years), payable quarterly in arrears. The 20% of principal			
payable in 4 equal quarterly amortization to commence on			
February 2016 and 80% payable at maturity on February 2020.	995,157	48,976	946,181
Unsecured loan obtained in February 2015 with interest rate equal to			
4.25% per annum (Fixed rate for 3 years, repricing at the end of			
3rd year), payable quarterly in arrears. The principal payable at	007.440		007440
maturity on February 2020.	995,140	_	995,140
Unsecured loan obtained in February 2013 with interestat prevailing market rate, payable quarterly in arrears. The principal is payable			
in twelve (12) equal quarterly installments starting May 2015 to			
February 2018.	748,393	249,115	499,278
Unsecured loan obtained in December 2013 with interest rate equal	7 10,575	219,113	1,55,270
to PDS Treasury Fixing (PDST-F) 1 plus GRT (Fixed rate)			
4.62%, payable quarterly in arrears. The 50% of principal			
payable in 20 equal quarterly amortization to commence on			
March 2016 and 50% payable at maturity on December 2020.	700,000	17,500	682,500
Unsecured loan obtained in July 2014 with interest rate equal to PDS			
Treasury Fixing (PDST-F) plus 1% per annum plus GRT (Fixed			
rate) 4.30% per annum, payable quarterly in arrears. The 50% of			
principal payable in 20 equal quarterly amortization to commence on October 2016 and 50% payable at maturity on July 2021.	700,000	_	700,000
Unsecured loan obtained in July 2014 with interest rate equal to PDS	700,000		700,000
Treasury Fixing (PDST-F) plus 1% per annum plus GRT (Fixed			
rate) 5.52% per annum, payable quarterly in arrears. The 50% of			
principal payable in 20 equal quarterly amortization to commence			
on October 2016 and 50% payable at maturity on July 2021.	600,000	_	600,000
Unsecured loans obtained in August 15,2012 with interest of 5.79%			
per annum (inclusive of GRT), subject to repricing either via			
floating rate or fixed rate on the 90th day, payable quarterly in			
arrears. The loan has a fixed term of 7 years, inclusive of 2 year			
grace period on principal repayment, 50% principal balance is payable in 20 equal quarterly installments to commence on Nov			
ember 2014 and 50% payable at maturity on August 2019.	570,000	60,000	510,000
Unsecured loan obtained in October 2013 with interest rate equal to	370,000	00,000	310,000
PDS Treasury Fixing (PDST-F) 1 plus GRT (Fixed rate) 4.21%,			
payable quarterly in arrears. The 50% of principal payable in 20			
equal quarterly amortization to commence on January 2016 and			
50% payable at maturity on October 2020.	548,000	13,983	534,017
Unsecured loan obtained in August 2013 with interest rate equal to			
PDS Treasury Fixing (PDST-F) 1 plus GRT (Fixed rate) 4.27%,			
payable quarterly in arrears. The 50% of principal payable in 20			
equal quarterly amortization to commence on November 2015 and 50% payable at maturity on August 2020.	500,000	37,500	462,500
Unsecured loan obtained in March 2014 with interest rate equal to	300,000	37,300	402,500
PDS Treasury Fixing (PDST-F) plus 1% per annum plus GRT			
(Fixed rate) 4.27% per annum, payable quarterly in arrears. The			
50% of principal payable in 20 equal quarterly amortization to			
commence on November 2015 and 50% payable at maturity on			
August 2020.	500,000	_	500,000
Unsecured loan obtained in November 2014 with interest rate equal to			
PDS Treasury Fixing (PDST-F) plus 1% per annum plus GRT (Fixed rate) 4.80% per annum, payable quarterly in arrears. The			
principal is payable upon maturity in November 2019.	500,000	_	500,000
principal to payable apoil maturity in 110 tolliool 2017.	550,000		500,000

Type of Obligation	Amount	Current	Noncurrent
Developmental loans			
Unsecured loan obtained in March 2011 with interest rate equal to 91-			
day PDS Treasury Fixing (PDST-F) rate plus a spread of up to 1%			
per annum, payable quarterly in arrears. The 50% of principal			
payable in 12 equal quarterly amortization to commence on June			
2013 and 50% payable at maturity on March 2016.	499,595	499,595	_
Unsecured loan obtained in December 2012 with interest rate equal to			
PDS Treasury Fixing (PDST-F) 1 plus GRT (Fixed rate) 5.29%,			
payable quarterly in arrears. The principal is payable at maturity on			
December 2017.	498,558	_	498,558
Unsecured loan obtained in June 2011 with interest rate equal to 91-			
day PDS Treasury Fixing (PDST-F) rate plus a spread of up to 1%			
per annum, payable quarterly in arrears. The 50% balance is paid			
in July 2011 and the remaining 50% balance is payable in twelve			
(12) equal quarterly installments starting September 2013 up to			
June 2016.	312,000	249,531	62,469
Unsecured loan obtained in May 2013 with interest rate equal to BSP			
overnight reverse repurchase agreement plus 1% per annum plus			
GRT (Fixed rate of 4.74% per annum), payable quarterly in			
arrears. The principal is payable in twelve (12) equal quarterly			
installments starting August 2015 up to May 2018.	300,000	75,000	225,000
Unsecured loan obtained in January 2015 with interest rate equal to			
4.25% per annum plus GRT (Fixed rate for 3 years), payable			
quarterly in arrears. The 50% of principal is payable in 12 equal			
quarterly amortization to commence on January 2017 and 50%			
payable at maturity on January 2020.	300,000	_	300,000
Unsecured loan obtained in May 17, 2012 with interest at prevailing			
market rate, subject to repricing and payable quarterly in arrears.			
The loan has a fixed term of 7 years, inclusive of 2 year grace			
period on principal repayment, 50% principal balance is payable in			
20 equal quarterly installments to commence on August 2014 and			
50% payable at maturity on May 2019.	277,500	30,000	247,500
Unsecured loan obtained in May 2013 with a fixed interest rate of			
4.74%, payable quarterly in arrears. The principal is payable in			
twelve (12) equal quarterly installments starting August 2015 up to			
May 2018.	249,380	62,181	187,199
Unsecured loan obtained in December 2011 with interest at prevailing			
market 4.2% per annum, payable quarterly in arrears. The			
principal is payable in twelve (12) equal quarterly installments			
starting March 2014 to December 2016.	203,981	87,441	116,540
Unsecured loan granted in November 10, 2011 with a term of 7 years			
with 2 years grace period on principal repayment. Interest is based			
on prevailing market rate, subject to quarterly repricing and			
payable quarterly in arrears. 50% of principal is payable in 12			
quarterly amortization commencing on February 10, 2014 and 50%			
is payable on maturity.	175,000	20,000	155,000
Unsecured loan granted in December 2012 with a term of five years			
with 50% of principal payable in 20 equal quarterly amortization			
to commence on March 2013 and 50% payable at maturity on			
December 2017. The loan carries interest August 2014 and 50%			
payable at maturity on May 2019. The loan carries interest at			
prevailing market rate	116,250	15,000	101,250
Unsecured loan granted in May 2010 with a term of five years with			
50% of principal payable in 12 equal quarterly amortization to			
commence on August 2012 and 50% payable at maturity in May			
2015. The loan carries interest August 2014 and 50% payable at			
maturity on May 2015. The loan carries interest at prevailing			
market rate payable quarterly in arrears	108,333	108,333	_
Unsecured loan granted in May 2012 payable over 7-year period			
inclusive of 2 year grace period; 50% of principal is payable in 20			
inclusive of 2 year grace period; 50% of principal is payable in 20 equal quarterly amortizations to commence on August 2014 and			

Type of Obligation	Amount	Current	Noncurrent
Developmental loans			
Unsecured loan obtained in February 2013 with interest rate equal to			
91-day PDS Treasury Fixing (PDST-F) rate plus a spread of up to			
1% per annum, payable quarterly in arrears. The principal is			
payable in twelve (12) equal quarterly installments starting May			
2015 to February 2018.	500	167	333
	16,126,800	2,944,909	13,181,891
Bonds			
Fixed rate bonds with principal amount of \$\mathbb{P}7.00\$ billion and term of			
seven (7) years from the issue date was issued by the Company on			
June 8, 2012. The fixed interest rate is 6.27% per annum, payable			
quarterly in arrears starting on September 10, 2012.	6,954,248	_	6,954,248
Fixed rate bonds with aggregate principal amount of \$\mathbb{P}7.00\$ billion	0,754,240		0,754,240
issued by the Group on November 8, 2013. This is comprised of			
P4.3 billion seven (7) year fixed rate bonds due in 2020 with a			
fixed interest rate of 4.8562% per annum, and \$\mathbb{P}\$2.7 billion ten (10)			
year fixed rate bonds due in 2023 with a fixed interest rate of			
5.43% per annum.	6,934,168	_	6,934,168
Fixed rate bonds with aggregate principal amount of \$\mathbb{P}7.00\$ billion	, ,		, ,
issued by the Parent Company on November 8, 2013. This			
comprised of \$\mathbb{P}4.3\$ billion seven (7) year fixed rate bonds due in			
2020 with a fixed interest rate of 4.8562% per annum, and \mathbb{P}2.7			
billion ten (10) year fixed rate bonds due in 2023 with a fixed			
interest rate of 5.4300% per annum.	6,926,088		6,926,088
Fixed rate bonds with principal amount of \$\mathbb{P}3.00\$ billion and term of			
five (5) years from the issue date was issued by the Company on			
July 7, 2011. The fixed interest rate is 6.1962% per annum,			
payable quarterly in arrears starting on October 7, 2011.	2,983,909	_	2,983,909
	23,798,413	_	23,798,413
	₽40,150,213	₽3,169,909	₽36,980,304

Each loan balance is presented net of unamortized deferred costs. The agreements covering the abovementioned loans provide for restrictions and requirements with respect to, among others, declaration or making payment of dividends (except stock dividends); making distribution on its share capital; purchase, redemption or acquisition of any share of stock; incurrence or assumption of indebtedness; sale or transfer and disposal of all or a substantial part of its capital assets; restrictions on use of funds; entering into any partnership, merger, consolidation or reorganization; and maintaining certain financial ratios. The Group is required to maintain debt-to-equity ratio of at most 100%; debt service coverage rate of at least 150%; interest coverage ratio of at least 200%; and limit in single mortgage, unhedge foreign currency open position, and loans to related parties of 1%, 10% and 15% of shareholders' equity, respectively.

The Group has complied with these contractual agreements. There was neither default nor breach noted for the nine months ended March 31, 2015.

<u>Schedule F. Indebtedness to Related Parties (Long-Term Loans from Related Companies)</u>
Below is the list of outstanding payables to related parties of the Group presented in the Group statements of financial position as of March 31, 2015 (amount in thousands):

	Relationship	Nature	Balance at beginning of period	Balance at end of period
Filinvest Development Corp.	Parent Company	A, C, E	₽128,850	₽100,510
East West Banking Corporation	Affiliate	A	45,906	81,089
Filinvest Alabang, Inc.	Associate	A, C	54,173	48,492
Pacific Sugar Holdings, Corp.	Affiliate	A	27,009	26,993
(Forward)				

	Relationship	Nature	Balance at beginning of period	Balance at end of period
Filarchipelago Hospitality Inc.	Affiliate	A	66	66
Seascape Resorts, Inc.	Affiliate	A	62	5
Festival Supermall, Inc. – Management	Affiliate	A	3,624	_
Quest Restaurants Inc.	Affiliate	A	4	<u> </u>
			£259,694	₽257,155

#### Nature of intercompany transactions

The nature of the intercompany transactions with the related parties is described below:

- A. Expenses these pertain to the share of the Group of related parties in various common selling and marketing and general and administrative expenses.
- B. Advances these pertain to temporary advances to/from related parties for working capital requirements
- C. Management and marketing fee
- D. Reimbursable commission expense
- E. Rentals

### Schedule G. Guarantees of Securities of Other Issuers

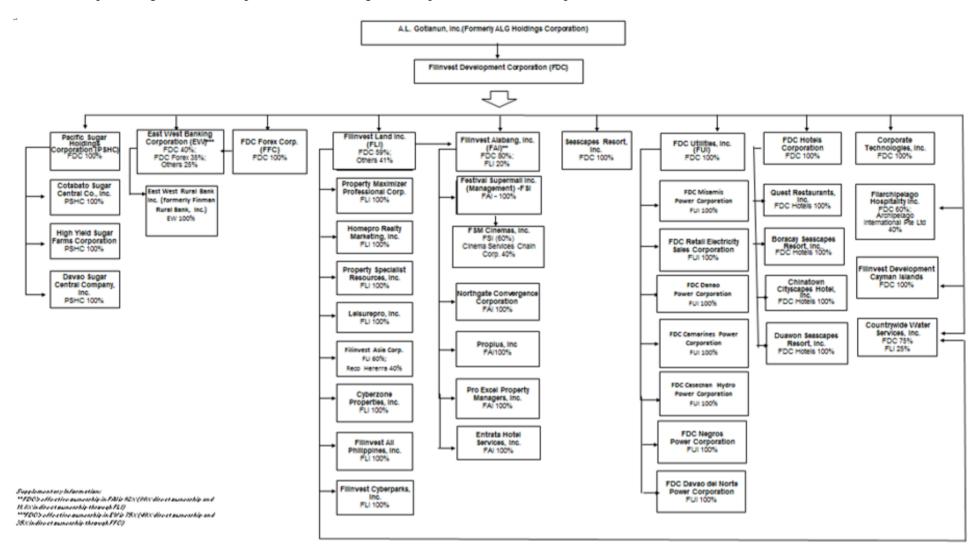
The Company does not have guarantees of securities of other issuers as of March 31, 2015.

### Schedule H. Capital Stock

		Number of	Number of			
		shares issued	shares			
		and	reserved for			
		outstanding	options,			
		as shown	warrants,	Number of		
	Number of	under related	conversion	shares held	Directors,	
	shares	balance sheet	and other	by related	Officers and	
Title of issue	authorized	caption	rights	parties	Employees	Others
		(I	n Thousands)			_
Common Shares	33,000,000	24,249,759	_	14,017,206	61,504	None
Preferred Shares	8,000,000	8,000,000	_	8,000,000	_	None

### Group Structure

Below is a map showing the relationship between and among the Group and its ultimate Group, subsidiaries, and associates as of March 31, 2015.



### Standards adopted by the Group

Below is the list of all effective Philippine Financial Reporting Standards (PFRS), Philippine Accounting Standards (PAS) and Philippine Interpretations of International Financial Reporting Interpretations Committee (IFRIC) as of March 31, 2015:

INTERPRE	E FINANCIAL REPORTING STANDARDS AND TATIONS of March 31, 2015	Adopted	Not Adopted	Not Applicable
Statements	for the Preparation and Presentation of Financial  Framework Phase A: Objectives and qualitative characteristics	√		
-	tice Statement Management Commentary	√		
	Financial Reporting Standards	,		
PFRS 1 (Revised)	First time Adoption of Philippine Financial Reporting Standards			
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			<b>√</b>
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			<b>V</b>
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First–time Adopters			V
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First time Adopters			$\checkmark$
	Amendments to PFRS 1: Government Loans			<b>V</b>
PFRS 2	Share-based Payment			V
	Amendments to PFRS 2: Vesting Conditions and Cancellations			$\checkmark$
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			V
PFRS 3 (Revised)	Business Combinations	√		
PFRS 4	Insurance Contracts			$\sqrt{}$
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			$\checkmark$
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			V
PFRS 6	Exploration for and Evaluation of Mineral Resources			V
PFRS 7	Financial Instruments: Disclosures	√		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	<b>V</b>		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets – Effective Date and Transition	V		

INTERPRET	E FINANCIAL REPORTING STANDARDS AND FATIONS of March 31, 2015	Adopted	Not Adopted	Not Applicable
PFRS 7 (cont.)	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	<b>V</b>		
	Amendments to PFRS 7: Disclosures – Transfers of Financial Assets	V		
	Amendments to PFRS 7: Disclosures – Offsetting Financial Assets and Financial Liabilities	V		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures	N	lot Early Ad	opted
PFRS 8	Operating Segments	<b>V</b>		
PFRS 9	Financial Instruments	√		
	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures	N	lot Early Ad	opted
PFRS 10	Consolidated Financial Statements	√		
PFRS 11	Joint Arrangements	√		
PFRS 12	Disclosure of Interests in Other Entities	<b>√</b>		
PFRS 13	Fair Value Measurement	√		
Philippine Ac	ecounting Standards			
PAS 1	Presentation of Financial Statements	√		
(Revised)	Amendment to PAS 1: Capital Disclosures	<b>√</b>		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			<b>V</b>
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	√		
PAS 2	Inventories	<b>V</b>		
PAS 7	Statement of Cash Flows	<b>√</b>		
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	√		
PAS 10	Events after the Reporting Date	√		
PAS 11	Construction Contracts	√		
PAS 12	Income Taxes	√		
	Amendment to PAS 12 – Deferred Tax: Recovery of Underlying Assets	<b>V</b>		
PAS 16	Property, Plant and Equipment	√		
PAS 17	Leases	√		
PAS 18	Revenue	√		
PAS 19	Employee Benefits	√		
	Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures	<b>V</b>		
PAS 19 (Amended)	Employee Benefits	<b>V</b>		

INTERPRE	E FINANCIAL REPORTING STANDARDS AND FATIONS of March 31, 2015	Adopted	Not Adopted	Not Applicable
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			V
PAS 21	The Effects of Changes in Foreign Exchange Rates	√		
	Amendment: Net Investment in a Foreign Operation			√
PAS 23 (Revised)	Borrowing Costs	V		
PAS 24 (Revised)	Related Party Disclosures	$\sqrt{}$		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			√
PAS 27	Consolidated and Separate Financial Statements	V		
PAS 27 (Amended)	Separate Financial Statements	V		
PAS 28	Investments in Associates	√		
PAS 28 (Amended)	Investments in Associates and Joint Ventures	V		
PAS 29	Financial Reporting in Hyperinflationary Economies			$\sqrt{}$
PAS 31	Interests in Joint Ventures	√		
PAS 32	Financial Instruments: Disclosure and Presentation	√		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			V
	Amendment to PAS 32: Classification of Rights Issues			$\sqrt{}$
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	V		
PAS 33	Earnings per Share	√		
PAS 34	Interim Financial Reporting	$\checkmark$		
PAS 36	Impairment of Assets	√		
<b>PAS 37</b>	Provisions, Contingent Liabilities and Contingent Assets	$\sqrt{}$		
PAS 38	Intangible Assets	$\sqrt{}$		
PAS 39	Financial Instruments: Recognition and Measurement	$\checkmark$		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities			V
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			V
	Amendments to PAS 39: The Fair Value Option			$\sqrt{}$
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			V
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets			V
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets – Effective Date and Transition			V
	Amendments to Philippine Interpretation IFRIC-9 and PAS			√

INTERPRE	E FINANCIAL REPORTING STANDARDS AND FATIONS of March 31, 2015	Adopted	Not Adopted	Not Applicable
	39: Embedded Derivatives			
	Amendment to PAS 39: Eligible Hedged Items			√
PAS 40	Investment Property	√		
PAS 41	Agriculture			√
Philippine Ir	nterpretations			
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			V
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			V
IFRIC 4	Determining Whether an Arrangement Contains a Lease	√		
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			V
IFRIC 6	Liabilities arising from Participating in a Specific Market – Waste Electrical and Electronic Equipment			
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			
IFRIC 8	Scope of PFRS 2			√
IFRIC 9	Reassessment of Embedded Derivatives			$\sqrt{}$
	Amendments to Philippine Interpretation IFRIC–9 and PAS 39: Embedded Derivatives			$\checkmark$
IFRIC 10	Interim Financial Reporting and Impairment			√
IFRIC 11	PFRS 2 - Group and Treasury Share Transactions			$\sqrt{}$
IFRIC 12	Service Concession Arrangements			$\sqrt{}$
IFRIC 13	Customer Loyalty Programmes			$\sqrt{}$
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			V
	Amendments to Philippine Interpretations IFRIC– 14, Prepayments of a Minimum Funding Requirement			$\sqrt{}$
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			$\sqrt{}$
IFRIC 17	Distributions of Non-cash Assets to Owners			$\sqrt{}$
IFRIC 18	Transfers of Assets from Customers			$\sqrt{}$
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments			$\sqrt{}$
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			$\sqrt{}$
SIC-10	Government Assistance - No Specific Relation to Operating Activities			V
SIC-12	Consolidation – Special Purpose Entities			$\sqrt{}$
	Amendment to SIC - 12: Scope of SIC 12			√
SIC-13	Jointly Controlled Entities – Non–Monetary Contributions by Venturers			V
SIC-15	Operating Leases - Incentives	<b>V</b>		

INTERPRET	FINANCIAL REPORTING STANDARDS AND ATIONS March 31, 2015	Adopted	Not Adopted	Not Applicable
SIC-21	Income Taxes - Recovery of Revalued Non–Depreciable Assets			√
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			<b>V</b>
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease			√
SIC-29	Service Concession Arrangements: Disclosures.			√
SIC-31	Revenue - Barter Transactions Involving Advertising Services			√
SIC-32	Intangible Assets - Web Site Costs			√

Standards tagged as "Not applicable" have been adopted by the Group but have no significant covered transactions for the year ended March 31, 2015.

Standards tagged as "Not adopted" are standards issued but not yet effective as of March 31, 2015. The Group will adopt the Standards and Interpretations when these become effective.

	2009	2011	2012	2013	2014				
	₽5 Billion Bond	₽3 Billion Bond	₽7 Billion Bond	₽7 Billion Bond	₽7 Billion Bond				
Expected gross and net proceeds as disclosed in the prospectus									
Gross Proceeds	<b>£</b> 5,000,000,000	₽3,000,000,000	₽7,000,000,000	₽7,000,000,000	₽7,000,000,000				
Less: Expenses	63,850,625	34,290,625	97,225,625	67,594,379	82,327,087				
Net Proceeds	₽4,936,149,375	₽2,965,709,375	₽6,902,774,375	₽6,932,405,621	₽6,917,672,913				
Actual gross and net	proceeds								
Gross Proceeds	₽5,000,000,000	₽3,000,000,000	₽7,000,000,000	₽7,000,000,000	₽7,000,000,000				
Less: Expenses	65,936,000	21,165,000	84,023,040	82,906,997	77,906,937				
Net Proceeds	P4,934,064,000	₽2,978,835,000	₽6,915,976,960	₽6,917,093,003	P6,922,093,063				
Expenditure items wh	nere the proceeds w	ere used							
	F								
Land Acquisition	₽2,960,438,400	₽417,036,900	₽249,938,096	₽2,965,648,318	₽–				
Project	,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	- , ,	1,185,554,209					
Development	1,973,625,600	2,561,798,100	6,666,038,864	-,,,	2,143,780,051				
Investment Property	_	_	_	2,765,890,476	_				
Debt refinancing	_	_	_	_	4,500,000,000				
Net Proceeds	₽4,934,064,000	₽2,978,835,000	₽6,915,976,960	₽6,917,093,003	₽6,643,780,051				
Balance of the proceed	eds as of March 31,	, 2015							
-									
Net Proceeds	₽4,934,064,000	₽2,978,835,000	₽6,915,976,960	₽6,917,093,003	₽6,922,093,063				
Capital Expenses	4,934,064,000	2,978,835,000	6,915,976,960	6,917,093,003	2,143,780,051				
Debt refinancing	- -	· · · -	· —	· —	4,500,000,000				
Net Proceeds	₽–	₽–	₽_`	₽–	₽278,313,012				
				·	, ,-				

### Financial Soundness Indicator

Below are the financial ratios that are relevant to the Group for the period ended March 31, 2015 and 2014 and December 31, 2014:

Financial ratios		March		December
		2015	2014	2014
		(Unaudited) (U1	naudited)	(Audited)
Current ratio (1)	Current assets			
	Current liabilities	2.78	2.28	3.13
Long-term debt-to-equity	Long-term debt	<u></u>		
ratio	Equity	0.75	0.72	0.77
Debt ratio	Total liabilities	<u></u>		
	Total assets	0.51	0.50	0.51
EBITDA to total interest	EBITDA (Not Annualized)	<u></u>		
paid	Total interest paid	3.32	3.41	3.01
Price Earnings Ratio	Closing price (2)	<u></u>		
	Earnings per share (Annualized)	9.00	8.89	8.05
Quick asset ratio	Current assets - Inventories	<u></u>		
	Current Liabilities	0.83	0.77	1.05
Solvency ratio	Net income + Depreciation	<u></u>		
(Not Annualized)	Total Liabilities	0.02	0.02	0.09
Solvency ratio	Net income + Depreciation	<u></u>		
(Annualized)	Total Liabilities	0.10	0.09	0.09
Interest coverage ratio	EBIT	<u></u>		
(Not Annualized)	Interest Expense	7.73	7.89	9.77
Net profit margin	Net Income	<u></u>		
Not Annualized)	Revenue	0.30	0.30	0.29
Net profit margin	Net Income	<u></u>		
(Annualized)	Revenue	1.20	1.21	0.29
Return on equity	Net Income (Annualized)	<u></u>		
	Shareholder's Equity	0.09	0.08	0.09

<sup>(1)</sup> In computing for the Group's current ratio, current assets include cash and cash equivalents, contracts receivables, due from related parties, other receivables and real estate inventories and current liabilities include accounts payable and accrued expenses, due to related parties, income tax payable, loans payable and bonds payable. Determination of current accounts is based on their maturity profile of relevant assets and liabilities.

<sup>(2)</sup> Closing price at March 31, 2015 and 2014 and December 31, 2014

### FILINVEST LAND, INC. AND SUBSIDIARIES

## CONSOLIDATED UNAPPROPRIATED RETAINED EARNINGS AVAILABLE FOR DIVIDEND DISTRIBUTION

(Amounts in Thousands of Pesos)

Retained Earnings, January 1, 2015		₽21,758,564
Adjustments:		(5.004.515)
Equity in net earnings of subsidiaries and an associate		(5,904,715)
Prior-year adjustments		192,793
Unappropriated Retained Earnings, as adjusted,		16 046 642
January 1, 2015	1 224 720	16,046,642
Net income based on the face of unaudited financial statements	1,224,720	
Less: Non-actual/unrealized income net of tax		
Equity in net income of subsidiaries and an	(2.12.00.1)	
associate	(243,884)	
Unrealized foreign exchange gain - net	_	
Unrealized actuarial gain	_	
Fair value adjustment (marked-to-market gains)	_	
Fair value adjustment of Investment Property		
resulting to gain	_	
Adjustment due to deviation from PFRS/GAAP		
gain	_	
Other unrealized gains or adjustments to the retained		
earnings as a result of certain transactions		
accounted for under PFRS	_	
Add: Non-actual/unrealized losses net of tax		
Depreciation on revaluation increment	_	
Adjustment due to deviation from PFRS/GAAP		
loss	_	
Loss on fair value adjustment of Investment		
Property	_	
Movement in deferred tax assets	2,135	
Net income actual/realized	·	982,971
Less: Dividend declarations during the year		
Unannuantiated Datained Farmings as adjusted		
Unappropriated Retained Earnings, as adjusted,	₽17,029,613	
March 31, 2015	£17,029,013	